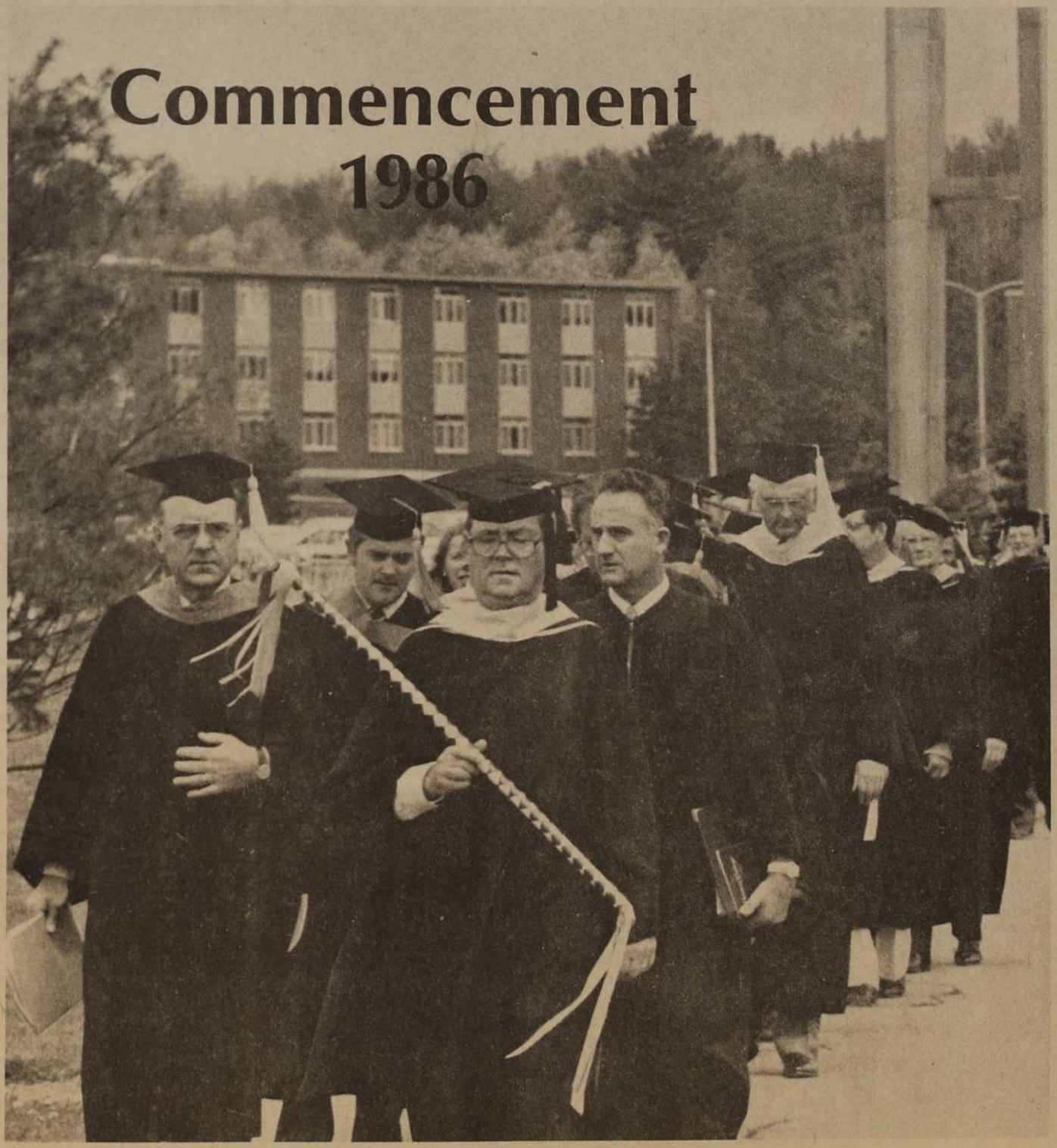
The Husson Ledger

Tomorrow's Leaders Are At Husson Today

FALL 1986



Commencement 1986

Fall Brings Fresh Faces



Husson/EMMC nursing students attended the fall orientation luncheon after meeting with their nursing instructors.



Carrying boxes is an endless job on moving-in day but this student kept a smile on her face.



These students are looking over their orientation packets. During orientation weekend, students met with their instructors and advisors, took placement exams, and made new friends at a pizza party.

News Briefs

Husson South Settling in at New Location

Husson South has moved to a new facility at the First Atlantic Building on 222 St. John Street, adjacent to the Union Station Plaza in Portland. Husson College has served the Portland area for the last 15 years, and has seen significant recent enrollment growth. Lindon Christie, Jr., is the director of the South campus.

Bachelor's degree programs in accounting and business administration, offered on Saturdays and in the evenings, have seen a 30% enrollment increase this past year. Master's program enrollment has doubled in the last 12 months.

The facility includes a state-of-the-art instructional microcomputer center as well as 10 classrooms, a conference facility, and administrative office space. Husson South now has approximately 6,600 square feet of space.

In addition to the popular business administration and management programs, the College is expanding its services this fall to include new programs in finance, accounting, and business teacher education. A career counseling service is also being offered.

Two Faculty Members Publish Books

Dean of the graduate program Robert M. Smith, Ph.D., and business professor Philip C. Grant, Ph.D., have each published a book.

Smith's dissertation "The American Business System and the Theory and Practice of Social Science: The Case of the Harvard Business School" was selected for publication by Garland Publishing Inc. His work was included as part of a multi-volume series on American business history.

Grant's latest book, *The Performance Management Process — An Integrative Approach to Human Resource Management*, has been published by Kendall/Hunt Publishing Company. According to his publishers, Dr. Grant's book is the only text in the human resource field that focuses on performance as the central issue in personnel administration.

President Merrill Named to Blueberry Commission

President Delmont N. Merrill has been appointed to a three-year term on the Maine Blueberry Commission, according to Barbara Gottschalk, commissioner of the Maine Department of Agriculture, Food and Rural Resources.

The Maine Blueberry Commission was established in 1977 to allocate the tax monies collected on all blueberries grown, purchased, sold, handled or processed in the state for the purpose of research, extension, promotion and market development of Maine wild blueberries.

Upon his retirement from Husson in June, 1987, President Merrill will join his family's business, Merrill's Blueberry Farms of Hancock, on a full time basis. On the Commission, he will represent the state's blueberry processors. The Blueberry Commission consists of eight members; three representatives of blueberry growers and five representatives of blueberry processors.

Husson Signs Agreement with American Institute of Banking

Local banking professionals will be able to earn Husson College degree credit for courses applied to their American Institute of Banking (AIB) diplomas under a cooperative agreement between the College and the national banking organization.

Details of the new program were announced at the Bangor AIB chapter's annual "CEO Breakfast" for senior banking officers on September 23.

Under the agreement, Bangor area bankers will be able to take selected Husson accounting and economics courses for college credit toward associate degrees in business administration and accounting, while also using the same courses to fulfill requirements for AIB professional diplomas. The AIB offers diplomas in general banking, commercial credit, and consumer and mortgage lending.

"By linking up these two institutions, Husson and the AIB, we're meeting the career development needs of the bankers in two ways: they can obtain the necessary credentials within their profession while at the same time attaining a college degree," said Dr. Gary J. Doberstyn, vice president for academic affairs at Husson.

"We see this as a significant step in our continuing effort to educate the 'whole person' and to meet the educational needs of all Maine citizens," Doberstyn said.

"We're building on the trend in career development for bankers that is growing nationwide in the AIB," said Linda J. Bryant of Maine National Bank, president of the Bangor AIB chapter. "We're pleased to be able to offer our members another option in pursuing higher education."

"The dual result is that these men and women are better prepared for the career opportunities which are open to them, as well as being better able to serve their customers," Bryant said.

The American Institute of Banking is the largest educational arm of the American Bankers Association. The AIB concentrates on developing the human assets available to its banks. AIB educational opportunities include conceptual courses, skills training, and opportunities for its members to broaden their personal horizons and meet their career goals.

One Last Look at Homecoming '86

Large crowds, emotional testimonials, anecdotes, and lively entertainment highlighted this year's Homecoming '86 on October 24 and 25. From the wine and cheese party on a chilly Friday evening till the last alumnus left after learning to polka on Saturday night, Homecoming '86 got an A+ rating from all who attended.

Friday evening featured a wine and cheese buffet served as an ensemble from the Bangor Band played in the background. After greeting old friends and mingling with their classmates many people left to catch a performance of "He Ain't Done Right by Nell" by the Husson players in Kominsky Auditorium.

Saturday morning saw the return of last year's popular Coffee with the Coaches. In the TeePee, former athletes joked with the coaches about antics and practical jokes that will never be forgotten. Mrs. Miller held a captive audience of six-foot plus athletes who listened as she related some of her memorable tales. She also made time to autograph copies of her book, *Husson College: A History*.

Two seminars were offered Saturday morning. Tilly Atkins of Color 1 Associates showed alumni how to put a spark in their wardrobes with color. Several members of the audience agreed to be models. Later in the morning, Sue Roberts, owner of the Lady Slipper Florist, made two beautiful fall arrangements as people watched. Then each participant made a Christmas ornament to take home.

At noon, more than 100 people gathered in Dickerman Dining Commons for the annual awards luncheon. After dining on a delicious steak lunch put on by Dick Kitchen's top flight food service staff, the award presentation began.

A special, surprise tribute was paid to Clara Swan '33 whose two year term as president of the Alumni Association ended at Homecoming. To say thank you for her tireless dedication to the students and alumni of Husson, Clara was presented with a Husson chair.

The first awards were given to former athletes whose performance and sportsmanship earned them a place in the Husson College Sports Hall of Fame. This year's inductees were Al Caston '70 basketball, Wayne Hartford '67 baseball and basketball, Keith Mahaney (golf coach), Garrie Murray '76 golf, Beatrice Park '41 basketball, and Shirley Richard '55 basketball. Into Suomi '36 was given a posthumous award; his son Robert accepted for him. The Sports Hall of Fame presentations provided the most emotional moments of Homecoming as athletes paid tribute to coaches like Del Merrill '54 and Clara Swan '33.

Service and excellence awards were given to alumni and special friends of the College. Two people received this year's Service Award — Mrs. Delmont Merrill and Julie Green. Elizabeth Merrill was recognized for her many years of gracious service to the College. She and President Merrill have hosted many events over the past eight years. Julie Green is the student activities coordinator at Husson. Her special gift of making students feel understood and appreciated is what made her so deserving of this award.

Clara Swan made the presentation of the Outstanding Alumnus Award to "Peck's Bad Boy" Loren Ritchie '57. As principal of Katahdin High School, he has been nationally recognized for his innovative educational programs.

"The Husson chair is a wonderful surprise. Everytime I sit in it I'll think of all the students I put in the hot seat over the years. And it's a good thing it's not a rocking chair because I'm way too young for that."

Clara L. Swan '33

The award for Excellence in Business Administration went to an alumnus who left Bangor and made it big. Thaxter Trafton '61, one time coach of the John Bapst High School basketball team, is president of the National Basketball Association's Cleveland Cavaliers.

Shirley K. Richard '55 presented Edwin H. Pert with the Public Service Award. Pert is the clerk of the Maine House of Representatives.

The Alumni Association's annual meeting was kicked-off with the selection of a new president, Richard Newcomb '80. James Hathorne '68 was elected first vice president; Anne Roberts '63/'83, second vice president, and Raynald Martin '56 was elected secretary/treasurer. Newly-elected board members are Arthur "Ed" McKenzie '48, Rowena Russell '51/'64/'81, Beverly Nadeau '53, and Virginia Glidden '58.

The weekend was rounded out with an authentic German buffet on Saturday night. After a hearty meal of knockwurst and sauerkraut, a high-stepping polka demonstration was given by Evelyn Lutz '53 and Jerry Palmer. The Bangor Band provided dance music for all ages. After dinner, alumni gathered in the Arrowhead Lounge to cheer on the Red Sox in the sixth game of the World Series. A light-hearted ending to a wonderful weekend.



Making a Christmas ornament to take home. The dried flower arranging seminar was a big hit.



Tilly Atkins of Color 1 Associates demonstrates the dramatic difference color can make in your wardrobe.

Free Sports Pass

Please send me a FREE, non-transferable special game pass to the 1986-87 athletic year Husson Braves home games.

NAME: _____ CLASS YEAR: _____

MAIDEN NAME (Where applicable): _____

HOME PHONE: _____ WORK PHONE: _____

ADDRESS: _____

_____

Send to: Alumni Office, Husson College, Bangor, ME 04401

Note: this pass may not be used during tournaments, according to NAIA and NCAA regulations.

Congratulations!



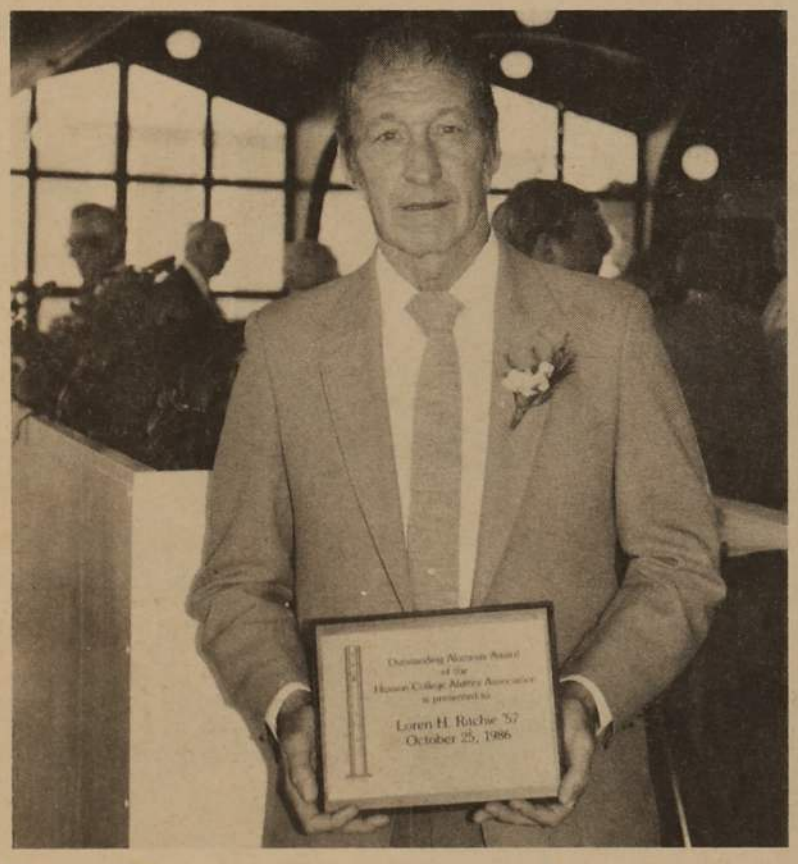
Well-deserved service awards went to Mrs. Delmont Merrill and student activities coordinator Julie Green.



New inductees into the Husson College Sports Hall of Fame are left to right: Wayne Hartford '67, Keith Mahaney, Al Caston '70, and Garrie Murray '76.



Edwin H. Pert, Clerk of the Maine House of Representatives, received a public service award at Homecoming.



Loren Ritchie '57, principal of Katahdin High School, was named Outstanding Alumnus of the year.



Thaxter Trafton '61, president of the Cleveland Cavaliers, received the Excellence in Business Administration Award.

In Pursuit of Liberty

Husson ICLS Graduates Prove Success is Worth Working For

Khan and Thuy Dang, and Somxay and Nang Ratsakongsy, profiled in this Fourth of July special section of the Bangor Daily News, all attended the International Center for Language Studies at Husson soon after they arrived in the United States.

The following stories, reprinted with the permission of the NEWS, shows the success these people have earned through their unflagging determination to make a home for themselves and their children. Learning English at ICLS was just a first step. The Dang's attended ICLS from January to June, 1980, and the Ratsakongsys were at Husson from November 1980 to May 1981.

The Dang Family Came With Nothing

by Tony De Paul

Good historians and good farmers learn how to read the signs early in their careers.

When a farmer sees a harvest moon in a sky without clouds, he knows to watch for an early frost. And when a historian sees families pushed across international frontiers, across continents and oceans, he knows to watch for some historic movement of armies and politics.

The people are pushed ahead of the event, evidence that something is tearing away at civilization, not all at once, but one man, one woman, one child at a time. The story is an old one, and while swords have been hammered into more terrible weapons, the effect is yet that families are uprooted and scattered, enduring the trouble of flight because the price of not fleeing is even higher.

Without wanting it, Khan Dang and his family found themselves on the last major wave of that destructive impulse in history. They were transported out of an Asian culture, a rich, tonal language, a tropical climate, and set down in a corner of the world that is Occidental, powered by a hard, European language, and at times, terrifyingly cold and dark.

But the Dangs are a success story. Khan 47, and Thuy 38, came here with nothing just six years ago. Now they have two successful businesses and friends that are as close as family.

Once they were set up in subsidized housing with food stamps and Aid to Families with Dependent Children; now they own a home and a restaurant, they employ Americans, and they pay taxes.

In Saigon, Khan owned and operated a bus and a tax, reupholstered car interiors on the side, and made enough money to keep his family in a comfortable home. South Vietnam fell on April 30, 1975, and on May 1, Khan was still a driver, but the bus and the taxi belonged to the government. He was told when and where to drive.

As the new regime consolidated its power, petty government bosses would stop people on the street and ask if they were happy. When it happened to Khan, he gave the smart answer. He imitates the lie today, smiling broadly: "Yes, Happy." Then his face falls when the act is over and he looks at you gravely, trying to see if you have glimpsed his humiliation.

Khan and Thuy saw friends and neighbors sent to "re-education" camps. "The communists say, 'Just go to school seven days. The government just take seven days, then you go home.' But more than seven days," Khan says. "Many years."

"Communists talk very nice. They talk nice, but they do wrong. I know," he says, nodding his head.

On May Day, 1979, while Ho Chi Minh City was celebrating the workers' festival, the Dangs escaped. Khan and Thuy left their home separately, he alone, she with the children, and by separate routes they met on the waterfront. With $18,000 in gold, the Dangs bought a few square feet of space on a 50-foot boat packed with 340 other refugees.

People sat with their knees pulled up under their chins. Babies cried. Adults whispered.

Once at sea, the Dang's boat set a course for Thailand, as two other boats of refugees made for Malaysia. The Dangs never heard whether the others made it.

The voyage was marked by bad weather, seasickness, lack of food and water, and mechanical failures. The motor quit three times as the rusted boat pitched and rolled in the water, and Khan remembers the captain calling to the children: "Don't cry. Pray to Jesus."

It was a miserable cargo of South Vietnamese that arrived in Thailand three days later — doubly miserable when the Thai police would not allow them to disembark. Dang gave the police his watch and his wife's wedding ring in exchange for a small amount of Thai currency, and with that he bought some food ... from the police.

An American minister came to the dock and told the refugees that trucks were coming to take them to a refugee camp 200 miles inland. "All people in my boat happy," Dang said, recalling the sight of the American. "They all want to talk to him."

In the camp there was little food and water, and some Vietnamese women were raped by the Thais, but Dang said the people suffered quietly. With no priest in the camp, Khan, a devout Catholic, became a kind of lay churchman, conducting informal worship services, urging the people to be brave and to see the experience through.

When some of the young men in the camp became restless and angry, Khan moved to put out the fires before they burned everyone. "No talk," Dang said. "If police hear, you get trouble. They don't shoot, but ... " he points to the back of his neck, then makes a motion as if swinging a club.

Seven months passed, a loudspeaker blared the family name, and the Dangs were on their way to Bangkok for a flight to San Francisco, Boston and Bangor.

More than 12,000 miles away from the home they had abandoned, the Dangs stepped into the middle of a Maine winter. It was two weeks before Christmas, 1979.

While many Orono families helped the Dangs get established, and still help when needed, a few have kept especially close ties, among them, Charles and Alice Smith, Bobbye and Don Weaver, and Agnes and Ed Danforth.

With the Asian respect for family, the Dangs naturally started calling the women in these families, "Mom," and the men "Dad."

Alice Smith said, "As we've grown to love them more and be close to them, it has just been a natural thing for us to assume the role of parents. We're at the age where we could be their parents, and it helps to fill the gap of having to leave their own families behind."

The family restaurant, the Oriental Dang, is in Veazie, nestled on a narrow pie-shaped lot between Route 2, the railroad tracks and the wooden bridge over the tracks. It is open seven days a week with seating for 40, and has a neat functional appearance with red tablecloths and a few Chinese lanterns.

A typical day for Khan starts early when he rises to get the children off to school. At the restaurant he cleans and prepares vegetables, then goes home to get his wife, who will start baking and preparing meats for the 11 a.m. opening. Khan shops for supplies, then goes home to tend to his furniture upholstery business. He picks the kids up from school, drives them to the restaurant, and takes them home in the evening. When the restaurant closes at 8 p.m., he drives his wife home and goes back to do the heavy cleaning. He is home at about midnight with the day's tablecloths to wash and, on some nights, some more upholstery work ahead of him.

His day starts again a few hours later.

Alice Smith said, "We'll say to him, 'When do you rest, Khan?' And he says, 'I'm strong, Mom.'

"You know that he's tired, but he says, 'I'm strong'."

"He's the rock of the family, and at the base of the rock is the Lord. We're constantly moved by the depth of this man's faith."



Sixteen-year-old Trang Dang writes letters to her grandmother in Vietnamese, but dreams in English.

Laotians Celebrate A New Birth In America

By Judy Galbraith

The river lapped against the bank, keeping time with the pounding of their hearts. Somxay and Nang Ratsakongsy hushed the whispers of their children as they crouched in the darkness and pumped air into inner tubes that would carry them across the wide waters.

The young parents wakened their children — Thongkhoune, 6; Vatsana, 7; and Som, 13 — from their sleep in the middle of the night and told them they were going to visit friends, friends across the waters. What they didn't know then was that, in time, those friends were to be Americans, who would introduce them to a life of freedom in a new land.

Every story has a beginning, and the Ratsakongsy's begins in Laos. The time was 1959. Already, the Vietnam conflict had reached into the countryside of its impoverished neighbor to the west. That was when 19-year-old Somxay joined the Laotian army.

"We have different cultures, different foods, different skin color, different everything, yet Americans accept us. They welcome us even though we are strangers."

Looking back, Somxay tries to forget the daily pain and death he encountered in war. What he does remember is 16 years of fighting for the sovereignty of his homeland, moving his growing family from one battle post to another and leaving a trail of 10-by-14 foot bamboo huts, the family homes, behind.

Then in 1975, years of fighting ended in defeat for the small Laotian army. To survive the Vietnamese occupation, the young father and his fellow troops exchanged their uniforms for civilian clothes and hid in the anonymity of the crowded capital city, Vientiane. If discovered by the new government, the defeated Laotian soldiers were taken away, never to be heard from again.

For two years the family lived undercover. Finally, knowing that Somxay might be discovered and taken became more than they could bear. In secrecy, Somxay and Nang made a decision that would take them a world away — to leave behind all that was familiar for a haven in the unknown.

And so they came to the night at the river. The inner tubes inflated, they threw the air pump to the water and tied the tubes together, with one child on each tube. Then with one parent holding to either side of the raft, they launched themselves into the Mekong River.

It was a baptism they will long remember. Alternately swimming and drifting with the current, hoping the river's guards would not see or hear, Somxay and Nang propelled their family toward the distant shore. Two hours, three hours, half a night later — they can't remember now — they reached the Thai bank before dawn.

Landing in Thailand, they knew, was only the beginning of their struggle for freedom. The family crawled from the river, high up a hill to the camouflage of woods and a garden. There they collapsed: the children into sleep, the parents into worried hopes for admission to a refugee camp.

In the morning, when the owners of the property came to water their plot, they found the Ratsakongsys and called the police. Somxay was thrown into prison. The family didn't know what would happen to them next, but 14 days later, Thai officials admitted them to Nong Khai refugee camp.

For the next three years, Somxay traveled to and from Nong Khai as he continued to fight with a small band of Laotian soldiers who still hoped to free their country. The Thai government allowed them to hold a command post on the Thai bank and to cross freely into Laos to continue fighting. In those years, Somxay crossed the Mekong, buoyed by banana trees, more times than he can remember. He would fight for weeks at a time. In the meantime, Nang gave birth to their fourth child, a son named Nikro, and stresses of camp life built to an unbearable pitch.

"Stop that! Stop that! Someday you'll die," Nang begged her husband as he prepared again for battle. Finally, he agreed, and the family applied for resettlement in a new country. Before six months had passed, they were headed for the United States.

When they boarded their plane in Thailand, they didn't know where they were going to land. They couldn't read the words "Bangor, Maine," typed in English across their papers. Even if they had been able to decipher their destination, they wouldn't have had any idea what it held in store. They knew nothing about America — nothing of supermarkets, snow, Halloween, Thanksgiving and Christmas. When they arrived at the Bangor International Airport Oct. 29, 1980, they left their plane in light summer clothes: tank tops and sandals.

"We didn't know who's our sponsor or anything," said daughter Vatsana. "We stood all together wondering what was going to happen to us now."



Six-year-old Nikro Ratsakongsy was born in a refugee camp in Thailand at the beginning of the family's struggle for freedom.



The Ratsakongsy family (clockwise from left) Thongkhoune, Somxay, Som, Vatsana, Nikro and Nang bought their Fruit Street home two years ago.

Members of the First Baptist Church on Center Street were there waiting to welcome them to Bangor.

"They walked off that plane with a somewhat small duffle bag and totally trusting us," remembers Marty Shaw, a church member who was part of the welcoming party.

The church group wrapped the family in winter coats and drove them to a rental home, made available free to the Ratsakongsys by church member George McLeod. There they cranked up the wood stove to warm the house against the October night, but the Ratsakongsys couldn't get warm. They had never felt such relentless cold in their lives.

"We never knew it would be so cold," said Vatsana of their first winter in Maine, "... It feels like a refrigerator to us."

Around nine the morning after their arrival, Shaw stopped by to see if the Ratsakongsys were all right. She expected to find them resting from their long trip, but to her surprise she found Somxay up and huddled over a dictionary.

"He was trying to figure out how to say 'Thank you'," said Shaw. "What he actually did say was 'I'm sorry I can't speak English'."

As he showed that first morning, Somxay's initiative was strong. In the six years since their arrival, his drive to communicate and to build a new life has earned his family's financial independence at a rate that has surprised their sponsors.

Today, the Ratsakongsys are both working making shoes at Spot-Bilt-Inc., where the average wage is $5-$5.50 per hour. With their combined incomes and budgeting skills, they have managed in the last two years to purchase their own home on Fruit Street in Bangor. Like the average American family, they own two cars: a 1984 Ford Ranger truck and a 1982 Mercury Lynx. Three in the family — Somxay, Nang and Som — have earned their driver's licenses, no small accomplishment with the language barrier.

There is one western custom the Ratsakongsys have not adopted. They don't observe birthdays or wedding anniversaries. They're not sure how long they've been married. Yet there is at least one day they celebrate each year with a big cake and a party. It is October 29, the day they landed in Bangor. It is the day they discovered a freedom they had never expected to find.

"That's the day we think of as the birthday for our family," said Somxay. "That's when we started a new life, when everything good started happening to us ... We never expected this. It's the freedom. The freedom is very important to us."

President's Corner



By Delmont N. Merrill '54

As I reflect on my thirty-four years at Husson, and especially the past eight that I have been president, it is clear to me that one of the College's greatest needs is to establish an endowment.

Although significant progress has been made since Husson gained its nonprofit status in the early 1960's, the greatest single need continues to be raising adequate funds to ensure that the academic integrity of the College is not only maintained, but enhanced.

The Twenty-First Century Fund was born from necessity. It has three major components:

- $500,000 for capital improvements
- $450,000 in annual funds over a 2 year period
- $1,500,000 in endowment funds to enhance academic programs and to increase financial aid

The Twenty-First Century Fund drive is rapidly approaching the $900,000 mark. Fundraising visits have been an encouraging experience for me. People throughout Maine are very supportive of Husson. Perhaps the most heartening experience involves Husson's 127 full-time employees who have pledged over $104,000 in a show of support for the College. The Board of Trustees and Presidential Advisors have pledged $560,000.

The next phase, a very important one, is alumni solicitation. Before any foundation, philanthropic organization or individual can be approached, the College must be able to demonstrate the full support of its alumni. My wife Betty and I have pledged $12,000 in support of my alma mater and it is my sincere hope that my fellow alumni will also demonstrate their belief in Husson College.

During my remaining tenure here at the College, my undivided attention will be directed toward the successful completion of the campaign. Please join me in helping Husson to stand proud as we enter the twenty-first century.

Ninth Annual Tea



Elizabeth Merrill, wife of President Delmont Merrill, hosted the ninth annual Husson Tea on September 3 at the Merrill's home in Brewer. The tea serves to welcome new and returning women Trustees, faculty, staff, administrators, and spouses to the College. Shown are left to right: Mrs. Raynald Martin, Dolores Renaud (seated), Mrs. Merrill and Mrs. Alvin Chase.

Welcome to Husson

David Stafford Potter has joined the science faculty. He has a B.S. in biology from Union College in Schenectady, NY, and an M.S. in zoology from the University of Montana. Potter also earned his Ph.D. in zoology at the University of Montana. His most recent teaching position was in the biology department of the University of Wisconsin.

Stephen Merrill has joined the accounting department. Merrill has a B.S. in finance and an M.B.A. from the University of Maine, and an M.S. in taxation from Bentley College.

Geraldine Bogdan Hamilton, R.N., has joined the nursing program as an adjunct faculty member and skills lab coordinator. Hamilton has a B.S. from the University of New Mexico and an M.S. from Boston University. Her most recent job was as a pediatric nurse practitioner.

Eva Cole has been named the coordinator for intramurals, recreation, and residential hall programming. She has a B.A. in psychology from the University of Maine and is currently enrolled in its M.B.A. program. She and her husband live in Carlisle Dorm.

Pamala Hennessey has been named Athletic Director. Hennessey has a B.S., an M.Ed., and a C.A.S. all from the University of Maine. Hennessey has been at Husson since 1968.

Class of '86 Pledges $2,700 to College



Senior class president Daniel F. Baker '86, right, presents President Merrill with a plaque from the Husson College Class of 1986. The class has demonstrated their gratitude to Husson by pledging $2,700 to the Twenty-First Century Fund. Pacesetting gifts were made by Baker and Albert Allen, both accounting graduates, and A.J. Cole & Sons, Inc.

You are Cordially Invited . . .

If you are going to be in the Bangor area, you are invited to visit the Husson campus. You may tour the College campus, attend a sporting event or stay for a complimentary dinner with the students in Dickerman Dining Commons. Husson College invites you to take this opportunity to visit your alma mater, reminisce with professors and meet the Husson students of today.

Contact the Alumni Affairs Office at 947-1121, ext. 267 for further information.

Business Breakfasts Target Hot Topics

Tax Reform Act of 1986

Nearly 400 persons attended the first Business Breakfast of the 1986/87 season to hear Peter McKenney, CPA, discuss the Tax Reform Act. A senior tax partner at Peat Marwick Mitchell & Company in Portland, McKenney conjectured the tax reform will result in significant changes in the way American business is conducted.



investments." According to McKenney, this reform will leave passive investors with two options — either sell or, if they own rental property, increase rents.

McKenney said he does not consider the new law to be a major reform although it is very complex. The driving goal of the law, he added, is to force people to make investment decisions based on economic results rather than tax break considerations.

"The only straightforward aspect of the new law is that an estimated six million persons will be exempted from paying any taxes," McKenney said.

Some of the other provisions of the tax reform act include changing exemption procedures for dependents, disallowing many business entertainment expenses, and

"The reform is neither fair nor tax-neutral."

Peter C. McKenney

"The reform is neither fair nor tax-neutral," said McKenney to the packed house in Dickerman Dining Commons. "For example, the real estate industry is going to take a hammering in almost every way you can imagine. Passive investors, whose investment dollars don't yield immediate income, will no longer be able to deduct these

altering retirement plans.

In his parting statement, McKenney commented that American taxpayers consider it almost a duty to find ways to avoid paying full-taxation. "The federal government will have another tax reform plan in the hopper two years from now," McKenney concluded.

If you would like more information about the Husson Business Breakfast Series, or would like to be put on the mailing list, contact the Development Office at 947-1121, ext. 267.

Worker's Compensation in Maine

October's Business Breakfast focused on the timely issue of Maine's worker's compensation system. Joseph DiGiovanni spoke to a large crowd in Dickerman Dining Commons on Thursday, October 30. DiGiovanni is the New England regional vice president for the American Insurance Association, a national trade group representing 175 insurers.

"Maine has one of the most generous worker's compensation systems in the country, but it doesn't recognize that someone has to pay for it," DiGiovanni said. He said there hasn't been a rate increase to employers in Maine since 1981, while other states' rates have increased an average of 25 percent in the last five years.

DiGiovanni hailed Governor Joseph E. Brennan's 1985 worker's compensation reform plan as a "great attempt to deal with the problem. It was the amendments added by the Legislature that broke the camel's back."

He called Maine's 1981 rating law "an all or nothing situation"



Joseph A. DiGiovanni, Jr.

state reform its worker's compensation system. "They put good ideas from around the country into one piece of legislation and everyone approved," he said. The plan worked because Massachusetts hired an expert from Cornell University to put the legislative package together. "The expert provided an objective viewpoint," DiGiovanni added.

"Maine hasn't had a rate increase since 1981; other states have increased their rates an average of 25 percent."

which is very frustrating for insurers. DiGiovanni explained that when filing for a rate increase, any single deficiency in the application causes the whole request to be disapproved.

DiGiovanni said Massachusetts hired an outside expert to help the

Asked whether Maine is headed toward a state fund for worker's compensation, DiGiovanni replied, "I don't think it would work. I think we can do it better. I hope we don't get to that point, and can find some common ground."

Memory Lane Photo Contest

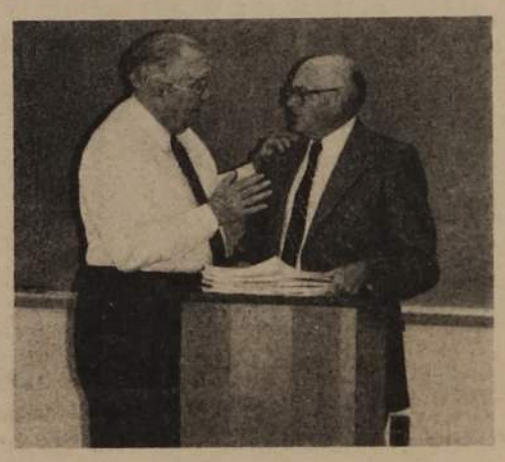


Out of the shoebox .... We pulled this photo out of the shoebox in the attic for the Fourth Memory Lane Photo Contest. The first person to drop a note to the Alumni Office identifying at least ten of the seventeen people shown will win a set of Husson wine glasses. Send your entry to Memory Lane Photo Contest, Husson College, Alumni Affairs Office, One College Circle, Bangor, Maine 04401.
Last issue's winners were Wayne Campbell '65 and Ronald St. Pierre '65. Their entries arrived in the Alumni Office on the same day so they both received a set of glasses. Congratulations Wayne and Ronald.

Sharing A Wealth of Expertise

Offering a hand when help is needed; it's an old Maine tradition. At Husson, business faculty members are doing just that by sharing their expertise with people who need it — small business owners. Through the Service Corps of Retired Executives (SCORE), Husson professors are providing counsel to small businesses on marketing, pricing, operations management, and computer needs.

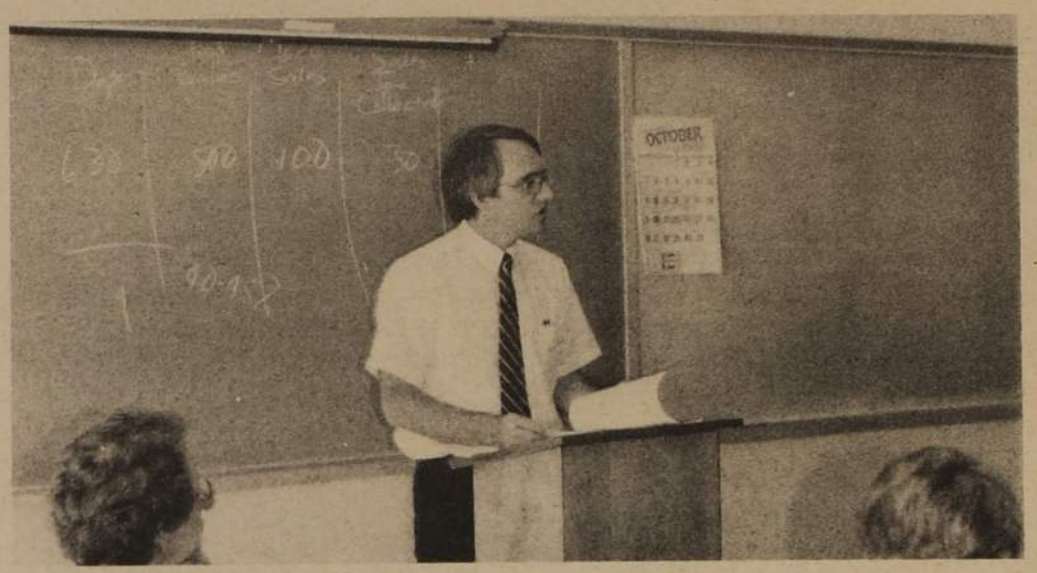
SCORE is a volunteer organization aimed at helping small businesspeople make better decisions. "Typically, we see a person either when a plan is germinating in his mind or after the business has been up and running for just a short while," said SCORE representative and marketing professor Russell C. Eustice. "We strongly encourage people to talk to us first. SCORE can help design an initial marketing and operating plan which may save them trouble down the road," said Eustice.



Russell Eustice, right, marketing professor and member of SCORE, discusses the workshop with one of the coordinators.

In October, Eustice helped to coordinate a SCORE workshop at Husson entitled "How To Make A Go Of Your Business." Eustice and four other professors outlined strategies for marketing, pricing, and providing a product or service. They also helped the workshop participants assess their computer and insurance needs.

accountant set up their financial system and then checking in with the accountant once or twice a year. Having an accountant gives the businessperson one more resource when he or she has questions," Martin said.



Accounting professor Dewey W. Martin explains the importance of keeping accurate financial records.

Martin offered guidelines on pricing a product or service. "By far, the most common pricing mistake is underpricing. No matter how much you love what you do, if you're not making a profit, it's not a business," said Martin. He advised that pricing decisions must take into account the cost of materials, overhead, and labor and must allow the owner to draw a salary.

One of the professors was so impressed with the SCORE workshop that he joined the volunteer organization after giving his presentation. An expert in insurance and liability issues, William Curran offered advice on how to protect a business concern through insurance.

"A businessperson has to trust his whole future to a piece of paper — an insurance policy. It's important for people to be as well-informed as possible when they are shopping for insurance," Curran said.

"Some obvious ways to reduce insurance costs include dead bolt locks, sprinklers, alarm systems, and night watchmen. But beyond that it's essential to remember there's no such thing as an all-risk policy," said Curran. "Documents, money, jewelry, stamps, and more fall outside the provisions of any regular policy."

"My best advice would be to go with an established insurance firm. They have a proven record with large resources to draw upon," he added.

Finding an established firm is also important when buying a computer. "In an industry which provides innovations every week, it can be confusing for a person with little or no computer experience to decide what kind of equipment and software is needed," said Robert G. Goodwin, a member of Husson's Computer Information Systems Department.

"The best way to buy a computer is to go to several computer stores, present them with your business needs and let each of them prepare a proposal," Goodwin said. "This will give you a good idea of the range of services available and what they cost."

Sound advice. During the workshop, the participants listened carefully and made notes. They left Husson with new ideas and the reassurance of knowing Husson is an available resource.

"It's gratifying to see the results of our work. We recently gave publicity advice to two women starting a catering service and they took it — their photo was in the newspaper."

"It's gratifying to see the results of our work. For instance, we recently met with two women who were interested in starting a catering business. SCORE gave them marketing and publicity advice and they took it — their photo was in a newspaper recently announcing their new venture," Eustice said.

Maintaining accurate financial records is essential to any business of any size. "Not everyone needs an accountant but there are several reasons why having one may be a wise investment," said accounting professor Dewey W. Martin, CPA, CMA. "Many small businesses get the most out of their accounting dollar by having an

Student Government President



Kirk Thompson, a business administration major, has been elected student government president. He is from Freeport.

Whether you attended Shaw Business School, Maine School of Commerce, or Husson College, you'll want to read

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WILLIAM WARREN COOK

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Federal Grant Goes to Nursing Co-Op Program



Nursing student Sarah O'Donald, right, discusses her cooperative education experience with EMMC registered nurse Susan Smith.

Husson College has been awarded a $40,000 Title VIII federal grant to expand the cooperative education program to allow nursing students to practice in hospital settings. Under the grant, twenty-one senior students in the Husson/EMMC baccalaureate nursing program worked at 13 sites around Maine over the summer. This was the first nursing class to participate in the cooperative education program, which gives students the opportunity to gain valuable career experience while still in school.

Senior nursing student Holly Clukey, who did her co-op project at Mayo Regional Hospital in Dover-Foxcroft, said she was disappointed when it came to an end. "I gained so much self-confidence working with the doctors and nurses at Mayo Regional. I improved my skills in patient assessment, planning patient care, using equipment, and communication," Clukey said. "It reinforced my decision to become a nurse."

According to Robert H. Thomas, director of cooperative education, students like Holly receive hands-on experience with learning. "The grant makes co-op available to more students," Thomas said.

Mother of two, Clukey said practicing in a rural hospital allowed her to use a wide variety of her nursing skills. "I saw many areas of the hospital instead of practicing in one specialty area. I feel I became a more well-rounded nurse because of my co-op experience," she said.

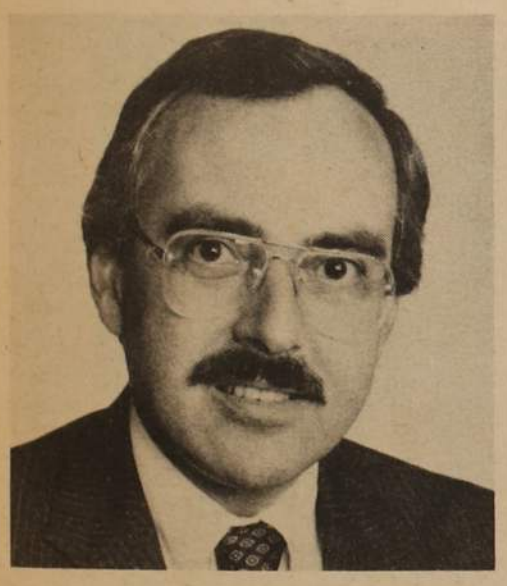
"I learned how much responsibility a registered nurse has," Clukey said. "Patient assessment is a continuous job because a person's condition can change rapidly."

Monica M. Collins, R.N., cooperative education nursing director, said the health care settings also derive a benefit from the experience. Some of the projects developed by the nursing students were elderly care, pain control, and emergency medicine in the field.

This grant marks the 8th year the Husson cooperative education program has received federal funding.

Alumnus Named Senior V.P. at Johnson & Higgins

Richard P. Southworth '66 has been elected a senior vice president of Johnson & Higgins of Ohio, Inc. He is a senior account executive and sales manager of the Cleveland office of Johnson & Higgins. Robert V. Hatcher, Jr., chairman and chief executive officer of the New York based international insurance brokerage and human resource consulting firm, made the announcement.



Richard P. Southworth '66 has been named senior vice president of the Cleveland office of Johnson & Higgins, an insurance and human resource consulting firm.

Southworth joined Johnson & Higgins in 1972 as an account executive in the Casualty Department of the firm's Philadelphia office. He transferred to the San Francisco Casualty Department in 1976 and was named an assistant vice president and unit manager. In 1977, he was elected a vice president. The following year, Southworth moved to the company's Cleveland office to become Casualty Department manager. He assumed his present post as sales manager for the office in 1983.

A graduate of Husson College in 1966, he received the M.B.A. degree from the Whittemore School of the University of New Hampshire in Durham, New Hampshire. Before starting his business career, Southworth was in the U. S. Army for two years with service in Vietnam.

Established in New York City in 1845, Johnson & Higgins is the largest privately held firm of its kind in the world. Today, the company's global network, known as UNISON, includes 55 offices in the United States and Canada, 42 offices overseas, and exclusive correspondent firms in 108 cities throughout the world.

HUSSON COLLEGE ALUMNI ASSOCIATION
OFFICERS AND BOARD MEMBERS
1986 - 1987

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1st Vice President	James C. Hathorne '68
2nd Vice President	Anne Roberts '63/'83
Secretary/Treasurer	Raynald Martin '56

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Gregory P. Vermette '74	Eleanor Joy '41
Arthur "Ed" McKenzie '48	Benjamin Blodget '56
Rowena Russell '51/'64/'81	Roger A. Daigle '72
Beverly Nadeau '53	Sandra Mansfield '78
Virginia Glidden '58	Hale G. Joy '41
Evelyn Lutz '83	Dolores R. C. Renaud '62

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Clara L. Swan '33	Richard Stolkner '72
Don Levine '83	Robert Thompson '76

MEMBERS AT LARGE

John Josko '73	Edward Fitzpatrick '73
Steven Mitchell '69	

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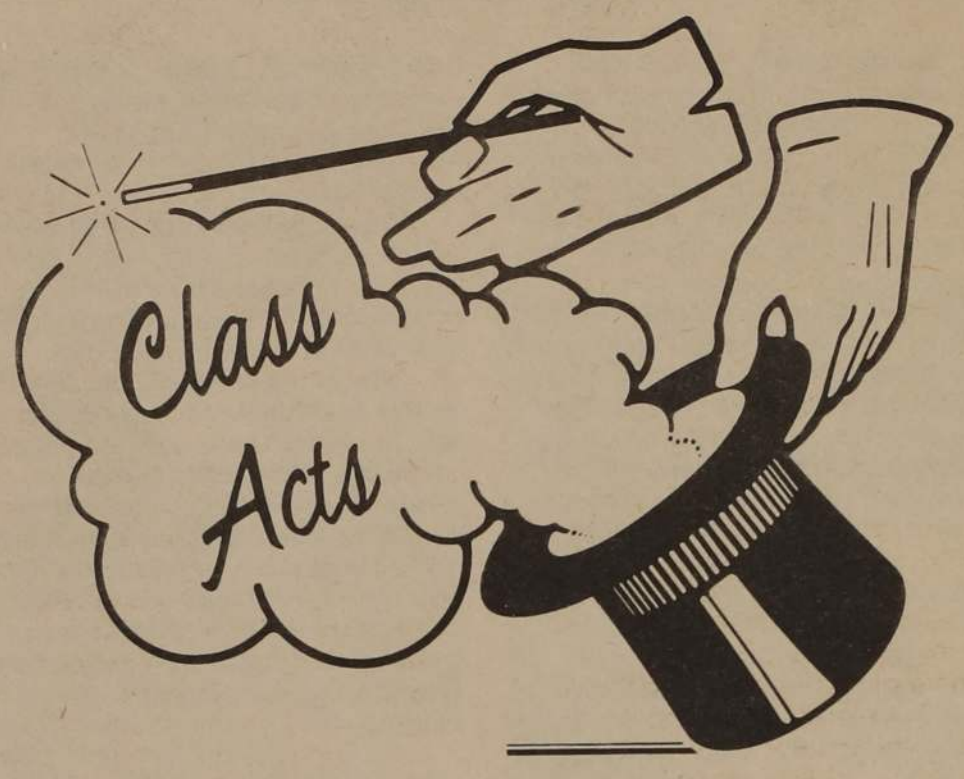
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New Address .....

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Home Phone ..... Work Phone .....

Please send to: Alumni Affairs Office
Husson College
One College Circle
Bangor, ME 04401



1960's

Cecile Bosse Dechaine '63 is an executive secretary in the finance management department at Superior Electric Company. Cecile and her husband have three children, Laura, Debra, and Rachael. She and her family live in Terryville, CT.

1970's

Fred "Reddy" Redmond '75 is manager of sales and marketing at Cellotape in Fremont, CA. Reddy lives in Newark, CA.

Paul Gervais '70 and his wife recently had a son, Paul Jr. He and his wife own Paul's Restaurant in Bangor.

1980's

Stan Carson '81 recently joined ERA Today as a real estate agent. He lives in Bangor.

Lisa A. Bombaro '85 is employed in the continuing education division at Westbrook College. An ETE sister, Lisa now resides in South Portland.

Pauline L. Hurteau '86 has joined the staff of Consolidated Financial Planning, Inc., in Wolfeboro, NH.

Sandra Smith Johnson, CPA, '84 is a senior accountant at Chester M. Kearney CPA's in Presque Isle. Sandra and her husband Gehrig have two daughters, Libby and Alice.

Promotions

David O. Smiley IV '84 is a staff accountant at Haverlock, Estey and Curran. Dave lives in Bangor and has one son, David V.

Lisa Hamel '86, a member of the Order of Diana, is a word processing specialist at People's Heritage Bank in Portland.

William R. Pupkis '84 has been named president of Primaricare Corporation in Salisbury, MA. William and his family live in Hampton, NH.

Pamela Kenney Herrmann '67 is the publisher of the new Greater Bangor Business Digest. Several successful Husson alumni have been featured in the Digest. If you are not on their mailing list, give them a call at 942-0937.

Steve Leavitt '71 was recently installed as a Certified Life Underwriter (CLU). Steve works at the district office of Equitable Life Assurance Society of the United States. He lives in Bangor.



For Parents

If this issue of the Ledger is addressed to your son or daughter who no longer maintains permanent residence at your home, please notify the Alumni Office of the correct mailing address. Thank you.

Lost Alumni

If you know the address of any of the following alumni, please drop us a note to the Alumni Office, One College Circle, Bangor, ME 04401. Thanks!

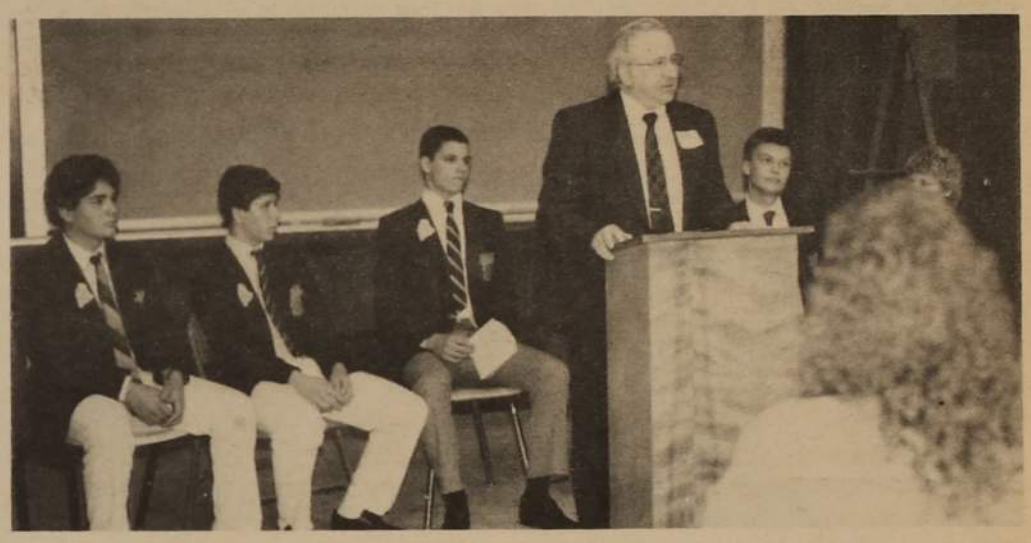
1940's
Faith Thorndike '47
Cora Havlir '49
Gordon Anderson '48
Richard Knowlton '49
Elizabeth Trott '49
Clifford Hillier '48
Winnifred Twigg '43

1950's
Phyllis Beal '52
Hazel Faiconi '54
Doris Decker '59
Gloria Clark '59
Jean Ulmer '52
Marcella Vaillancourt '54

1960's
James Murphy '64
Phylis Pingree '64
Frederick York '68
Michael Nangle '66
David Kendall '69
Duane Bottiggi '65
Phillip McCarthy '62
Jean Jackson '61
Pamela Fisk '69
M. Radomski '64
Lawrence Panzica '67
Robert Berube '65
Karen Grock '62
Reginald Cote '60

1970's
Eileen Goddard '73
Somchai Woranarat '74
Peter Buzzell '70
Harold Scott '74
Benedict Anthony '71
Richard Waters '74
Robert Strachan '72
Erland Seavey '74
Lorraine Capozzi '74
Holly Keller '74
Barbara Corrigan '72
John Jacobs '70
George Currie '74

Future Business Leaders of America Meet at Husson



Raynald Martin, chairman of the Business Teacher Education department, spoke to the Future Business Leaders of America on October 17. The group of outstanding high school students met at Husson for a day of presentations.



Doing the limbo the easy way is Adrienne Soucie. Behind her is her mom Priscilla Soucie, a librarian at Husson. Learning to limbo was one of the festivities at an International Club dinner on Saturday, October 18.

Notes From Dick

Dear Alumnus:

This is my first opportunity as your new president to formally introduce myself and to share with you some of my goals for the Alumni Association of Husson College. My name is Dick Newcomb and I live with my wife Sharon and our daughter, Suzanne, in Hampden. I graduated from Husson in 1980 with a Master of Science in Business and I'm the assistant dean of continuing education at EMVTI. I've enjoyed serving the College for the past six years as a member of the Alumni Board.

Clara was, of course, the best teacher anyone could have. She successfully rallied the Alumni Association over the past two years, overseeing Homecoming, the Senior Reception, and many other events. Her unflagging enthusiasm continued as she helped to introduce Husson's Twenty-First Century Fund to the alumni and friends of the College. I hope to continue the work she set in motion.

My role as Alumni Association president is that of a conduit for your ideas and concerns, serving as a bridge between the alumni and Husson College. My goal in the next year is to see the Alumni Association become an even stronger organization — one that will be a positive role model for Husson students.

Your enthusiasm for Husson makes my job an easy one. It was wonderful to see so many happy faces at Homecoming. All the events were well-attended with the luncheon, once again, drawing a particularly big crowd. It was great to see classmates reunited and to catch bits of conversations threaded with warm reminiscences and laughter. Let's work together to make next year's Homecoming even better.

If you have any ideas about how to strengthen the Alumni Board or Association, please send them to the Alumni Office. I look forward to serving as your president for the next year. This is an exciting time to be involved with Husson as the College builds a permanent endowment fund. Years from now, we'll all be proud to say that we played a part in helping our College to meet the challenges of the twenty-first century.

If I can be half as good a leader as Clara has been, I'll know I'm doing a good job.

By Dick Newcomb '80
President, Alumni Association

Engagements/ Marriages

Lorraine Theriault '81 and **Kenneth Lemos** were married June 28 in Portage. Lorraine works as a medical secretary for Stephen Blattner, MD. She and her husband live in Portland.

Bonnie Sue Andrews '84 and **Scott Alan Wilson** '85 were married July 19. Bonnie is employed by the law office of Orman G. Twitchell. Scott works for Yellow Freight Systems. The Wilsons reside in Kenduskeag.

Hulene Smith '86 and **Mike Hart** were married July 12. Hulene is employed by Dead River Oil and Heat Company. She and her husband live in Bangor.

Charles S. Wallace '82 married **Sharon O'Roak** August 16 in Westbrook. He works for Union Mutual in Portland. Charles and his wife live in Westbrook.

Roberta A. Bartlett '85 and **Wayne Oliver** were married July 19. Roberta works for the Maine Air National Guard. She and her husband reside in Gray.

Tax Reform Sweeps the Country

by Dewey W. Martin, C.P.A., C.M.A.

Congress has passed and President Reagan has signed the broadest revisions in the Internal Revenue Code since 1954. When the "reform" movement began nearly two years ago, the major goals were to increase the equity to the taxpayer and simplify the tax liability computation process. The latter goal was forgotten somewhere along the way and there are very few elements of simplification left in the Tax Reform Act of 1986.

One positive aspect of the new law is that it encourages investors to make their decisions using economic justification rather than tax savings. Taxpayers in high tax brackets will no longer invest money in tax shelters where the reduction in tax costs exceed their cash outlay because there will now be a limitation on the deduction of such losses. The reduction in the maximum tax rate for individuals from 50% to 28% should also encourage taxpayers to generate more income from their labors since they will now be able to keep more of the cash.

Since most of the provisions of the Act are effective after December 31, 1986, there is still time left for taxpayers to restructure their financial situation. Since tax rates will be reduced, the deferral of income to 1987 or, even better, 1988 will save tax dollars. Conversely, deductions will be worth more in tax savings if paid in 1986 than if paid in 1987. Since most taxpayers report their income and expenses on the cash basis, it might not be difficult to accelerate deductions into 1986. Some examples might be (1) paying 1987 real estate taxes in 1986, (2) making charitable contributions in 1986 that were planned for 1987 (keeping Husson College in mind, of course) and (3) making an estimated payment of 1986 state income taxes before the end of the year. As another planning point, taxpayers should liquidate as much consumer debt as possible since less interest on that debt will be deductible.

In summary, every taxpayer should review his individual tax situation before the end of 1986 to see if there are ways to avoid the pitfalls of the Tax Reform Act of 1986 while still taking advantage of its benefits.

Former Trustee Publishes Book of Poetry

Trustee emeritus Fred R. Dingley has collected his poems in a volume entitled *Eyes To See*, published this year by the Anthoensen Press in Portland. The theme of the collected works is that appreciation of the complexities of Man and nature comes with experience. Dingley says in the preface to his book: "The eye is a marvelous organ, but only when it combines with awareness of the mind do we really see. One can drive along a superhighway with a detached mind and later not be able to recall a single item. Or, one can idle along a byway and take intense delight in a wealth of things: a small stream tumbling over mossy rocks; a pussy willow; a lichen covered fencepost." A copy of *Eyes To See* is available in the Husson College library. Fred Dingley is the former principal of Lee Academy.

How Near The Stars
by Fred R. Dingley

I look up at the stars at night
And feel a closeness to their light.
They do not seem so far away
As learned men are wont to say.
(I do not question they are right,
Although the stars seem near,
tonight!)

By day, I almost comprehend
The stretch of distance without end.
A hundred trillion miles of space
Between the stars is commonplace;
And from some stars that I can see
The light has come a century.

These things I read and understand,
And marvel how it all was planned.
I do not feel the slightest doubt—
Until the stars at night come out.
And then I raise my face to see
The brilliant stars, so close to me.

In Memorium

Gary D. Miner, 45, a graduate of the Husson Class of 1969, died September 28 at a Presque Isle medical center after a long illness. He was born in Skowhegan in 1941, the son of Helen Quinn Miner and the late Miles Miner. A graduate of Skowhegan High School, Gary received degrees from Husson, Thomas College, and the University of Southern Maine. He was retired from the U. S. Army.

Gary is survived by his mother; his wife, Marlene Miner of Presque Isle; one son, G. David Miner, a student at MIT; one daughter, Melissa Miner, a student at the University of Iowa; and one brother and three sisters.

For the past 16 years Gary had been teaching at Presque Isle High School.

The Husson Ledger

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