HUSSON THE LEDGER

FALL 1991

Castonguay Memorial Scholarship Created

At the Husson Business Breakfast on October 10, Anne Szostak, President and CEO of Fleet Bank of Maine, ended her speech by announcing the creation of the Roger J. Castonguay Memorial Scholarship at Husson College. Castonguay was a Husson alumnus and a member of the Board of Trustees until his death earlier this year. The scholarship, funded by the interest on an endowment from Fleet Bank and contributions from the Bank's officers and directors, will be awarded each year to a Husson undergraduate from Northern Maine who is enrolled in Business Administration or Accounting.

Here are Ms. Szostak's concluding remarks: "I have an additional special announcement to make here this morning, which speaks to both the legacy of the late Roger Castonguay, and the ongoing educational tradition that is Husson College.

Roger Castonguay was born and raised on a potato farm in Van Buren, and professed through his lifetime a deep love for his native Northern Maine. After graduating from Van Buren High School, he attended the Hartford School of Accounting for a year before serving in the Army in Europe until 1961. Then he settled for a time in Bangor to finish his undergraduate education here at Husson, receiving his bachelor's degree in accounting in 1964.

Through his career Roger Castonguay remained loyal to Husson, recruiting numerous graduates into the banking industry and serving on your board of trustees for many rewarding years. In 1984 Roger received the Outstanding Husson Alumnus Award, and at the peak of his banking career was awarded an Honorary Doctor of Commercial Science Degree.

We at Fleet know that Roger Castonguay regarded banking as a honorable profession. He also saw Husson College as the ticket to the career dreams of so many young Mainers, and as a critical benefactor of banking in the Pine Tree State.

(Continued on page 2)

Richard Dyke '58 Elected Chair of Husson Board

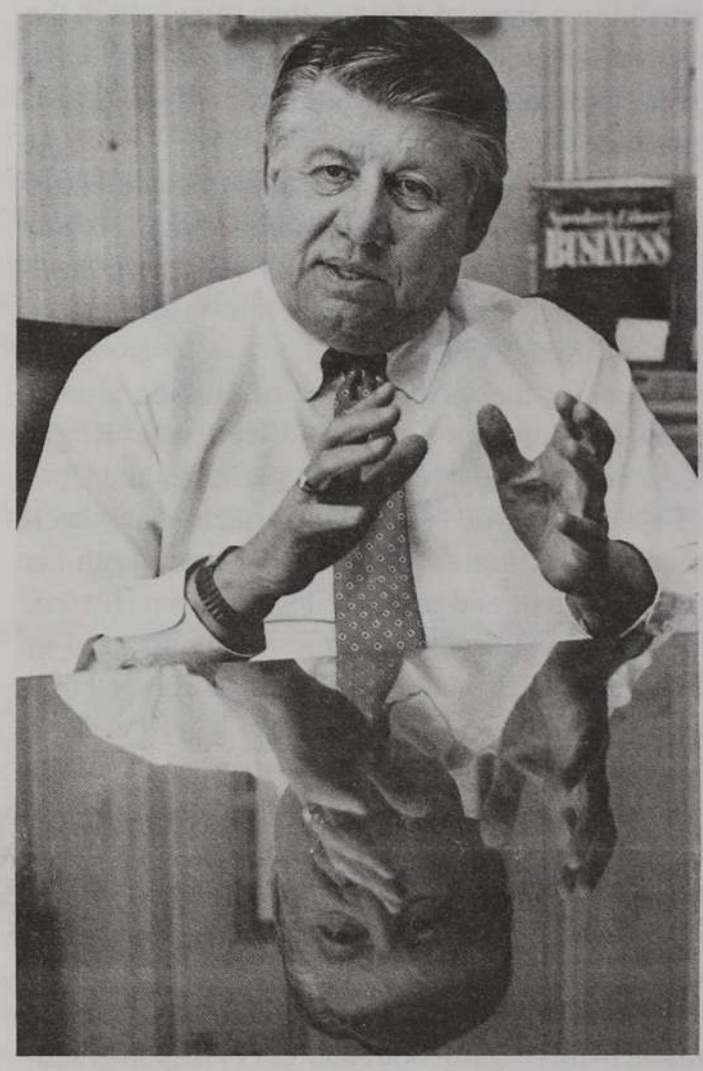
Richard E. Dyke '58 of North Windham was elected chairman of the Husson College Board of Trustees at the annual meeting on Monday, October 28, 1991, at the Bangor campus. Thomas Johnston of Bangor was elected vice chair and clerk of the board.

Dyke succeeds Dr. Constance Carlson of Bangor. Carlson is past president of the University of Maine at Presque Isle.

Dyke is president of Dyke Associates, a private investment firm in Windham and is partner or owner in twelve Maine companies with over 650 employees. Dyke is a graduate of Wilton Academy and holds a bachelor of science degree in accounting from Husson College. He also was awarded an honorary doctorate of business administration degree from Husson. Dyke has been named Outstanding Young Man of America and SBA's Maine Entrepreneur of the Year.

He is vice chairman of the Finance Authority of Maine, the Guardian Council Chairman of the National Federation of Independent Businesses, a member of the National Republican Senatorial Committee, and an incorporator of Maine Medical Center. Dyke is past president of the Opportunity Farm for Boys and continues to actively support the boys program.

Dyke said one of his goals is to continue to redefine the curriculum at Husson in terms of global understanding. He stressed the need for programs which are strong in international economics and which instill in students a sense of ethical and political responsibility.



Maine Sunday Telegram Photo

Richard Dyke '58 was elected chairman of the Husson College Board of Trustees at the October annual meeting. Dyke says that one of his goals is to continue to redefine the curriculum at Husson in terms of global understanding.

Support the Annual Fund

For more information, see page 8

HUSSON THE LEDGER

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Anne Szostak Addresses Husson Business Breakfast

By Steve Berrien, English Dept.

Anne Szostak, a Colby College graduate and the President and CEO of Fleet Bank of Maine, spoke at the first Husson Business Breakfast of the year on October 10. Recounting the history of the bank mergers that led to the current Fleet Bank, she said:

"What each of those banks has shared has been the educational resource and banking talent reservoir that is Husson College. Most of your students traditionally have been born and bred in the rural, small town areas of Maine...then remained in the state after graduation. A high percentage have gone into banking...and returned to Husson for graduate degrees.

Fleet Bank of Maine is particularly indebted to Husson for training and sustaining so many of our nearly 1500 employees...many of whom have risen through the ranks and are now in key executive positions at Fleet Bank.

Among the most notable of Husson alumni who found their way to Fleet was Roger Castonguay--the late beloved chairman and CEO of Fleet Bank of Maine. And there have been many, many more. Bob Norris earned both his undergraduate and graduate degrees from Husson. Bob is now a senior vice president and head of Fleet's New England Residential Mortgage Division.

Husson graduate degrees also grace the office walls of Bob Bassett our senior commercial loan officer in the Bangor region...Laurie Bouchard, area sales manager for the Bangor South Region..and Craig Boyd, a commercial loan officer here in Bangor.

And I must note that Doug Brown is a triple threat in this regard: both honorary Husson graduate and trustee. Doug also serves as a Fleet Director.

It is extraordinary that one school can have so much effect over one industry in one state. But that's the on-going legacy of Husson College. I sincerely hope we can "bank" on Husson College to continue serving up the banking talent of the future...because we at Fleet expect to see a great future in banking.



Fleet Bank File Photo

Anne Szostak, president and CEO of Fleet Bank of Maine, addressed a capacity crowd at the October Business Breakfast. Szostak announced thecreation of the Castonguay Memorial Scholarship.

Naturally..we would hope that the current dire straite in which the banking industry finds itself...have been successfully navigated by the time today's Husson undergraduates enter the work force."

Speaking on the topic of "Preparing for the Recovery", Ms. Szostak observed that "our economy is not generating enough wealth to pay the bills." She said that it will require credit and capital to "rev up our wealth creating machine", therefore "the banking industry has to make smart risk-taking financially feasible."

This is difficult, she observed, both because of outdated regulations and because American banks, facing competition from foreign banks and many domestic companies that are not called banks but provide banking services, no longer dominate the American financial services industry. Such conditions led too many banks into risky and often disastrous investments of the 1980's.

"To make our economy work, we need a banking system that takes responsibility to provide financial services to everyone...not just the best, most profitable customers. The stark economic reality is that our banking system cannot take that responsibility unless it is free to operate on the same terms as its competitors.

Part of what needs to be done...restructuring of the banking system...is already under way, with significant process achieved. But we also need simultaneous legislative reform. Here, so far, there's been much rhetoric on Capitol Hill, but comparatively little progress...still stinging from the S&L disaster...Congress may be reluctant to take steps most needed to effectively reform the banking industry."

Ms. Szostak noted the pattern of "major consolidation within the banking industry" and referred to the recent prediction that there will be 25% fewer banks in the United States by the year 2000. "The symbol of this ongoing consolidation is the superregional banks," of which Fleet is now the largest in the Northeast. She identified three elements as driving the consolidations: 1) the need to cut operating expenses; 2) the need to reduce credit risks: and 3) the expensive challege of developing and employing new technology.

"Now our industry looks to the promise of the 90's. In the coming decade we'll see fewer yet stronger banks. The industry will be more concentrated...but also more careful.

Those institutions that have survived the excesses of the 80's...and learned from the mistakes that were made...will revert to more traditional banking practices."

The problems of the '80's, she noted, have left to "an overly conservative attitude at the working level toward priority credit."

"This is a major problem...because without credit there will be no recovery. The economy cannot have a state of mind that freezes all credit." Therefore, the banks now want their loan officers "to find the companies that are winners who need our help...and to get money into the hands of those people. Again...we want to take smart risks with the emphasis on the word "smart".

Castonguay Memorial Scholarship

(Continued From Page 1)

With that in mind, it is now my great pleasure as a friend of Roger Castonguay and as his successor at the Fleet Bank of Maine, to announce the creation of the **Roger J. Castonguay Memorial Scholarship** for Husson College.

This new scholarship will be awarded each year to a financially deserving Husson undergraduate, who is enrolled in Business Administration or Accounting, and who is from Northern Maine.

I'm pleased to say that an initial endowment has been approved by Fleet Bank of Maine's board of directors. The endowment includes a direct contribution from the Bank as well as individual officer and director contributions. The endowment has, in turn, been accepted by Husson trustees.

Roger would have loved this! Though a humble man, as a distinguished Husson alumni and trustee, he would have been proud to lend his name to this scholarship, at a school which has served Maine's banking community so well for so long.

I would like to think that my successor one day at Fleet may have been able to earn the Husson degree which propelled him or her into a career in banking, thanks to a Roger J. Castonguay Memorial Scholarship. Thank you."

The Ledger Staff

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JOIN PAUL AND JUDY HUSSON ON
A CRUISE TO THE CARIBBEAN
FOR MORE INFORMATION, SEE PAGE 16.

Alumni Support Scholarship Funds

Endowing a scholarship at Husson is a permanent investment which pays great dividends each and every year, according to Executive Director for Development, Kenneth W. Vogt. He claims that, "donors who choose to support the college in this way get a chance to see the personal impact it makes with the financially deserving students who directly benefit by this form of generosity." He adds, "that scholarships not only enable students to attend Husson, they have the double effect of relieving the pressure on a growing area of expense for the college, institutional aid."

"The fact that scholarships honor, memorialize, or recognize individuals, corporations or various groups and associations in a perpetual manner is a bonus that adds to the attraction and satisfaction of providing this form of support for Husson," says Vogt. He notes that, "these named scholarships reflect pride in the college when donors wish to be associated with Husson in this manner," and he points out, "that Husson is fortunate to have a growing list of named scholarships."

In just the past twelve months, six endowed scholarships were established. One honors a loyal alumna and revered teacher and administrator at Husson, Clara Lincoln Swan. Three others are memorials and two honor local corporations. They include: the Andrea Karen Lockhart Memorial Scholarship established by Mr. and Mrs. David Grainger upon the occasion of their son's graduation from Husson; the Vivian P. Ward Memorial Scholarship (see article); the Roger J. Castonguay Memorial Scholarship (see article); the Webber Oil Company Scholarship; and the Woodrow W. Cross Agency Scholarship.

Others established in recent years include: Admiral Greene Fund; Douglas H. and Ana M. Brown Scholarship; Casco Northern Corporation Scholarship; Delmont N. Merrill Athletic Scholarship; William H. Donahue Scholarship; Frank M. Carter Scholarship; Fred R. Dingley Scholarship; Irene C. Ferris R.N. Nursing Scholarship; James and Mildred Judy Scholarship; Louise B. Miller Merit Scholarship; Leland Bennett Nursing Scholarship; People's Heritage Savings Bank Scholarship; G. Peirce and Florence Pitts Webber Scholarship; Russell C. And Veronica D. Eustice Scholarship; Leonard and Renee Minsky Scholarship; William P. Newman Athletic Scholarship; Walker-Perkins Memorial Scholarship; and Class of 1986 Scholarship.

These endowments have in effect enabled their donors to make annual gifts to Husson on a perpetual basis out of earnings from the invested funds. They are therefore a vehicle for insuring that Husson and its students continue to benefit by a donors generosity in perpetuity.

Vogt points out that the usual gift level sought as a minimum for investment in a separate named endowment scholarship is $7,000. This amount enables the college to award $500, assuming 80% of earnings with the remaining 20% being reinvested to allow the fund to keep pace with inflation.

He adds that donations for an endowed scholarship need not be made all at once. Frequently they are spread over two or more years. When fully invested, they permit the scholarship to go into effect after the first full year's earnings are received.

Donors to Scholarships 1990-1991

Donors in 1990-91 who contributed to endowed scholarships or designated their annual fund contributions to Husson's general endowment for institutional aid to students include the following:

Andrea Karen Lockhart Scholarship
Digital Equipment Corporation

Wilfred Cobb Scholarship
Mr. & Mrs. Robert L. Caswell
Ms. Gail J. Gross '56
Mr. John R. Porter '74

Douglas H. & Ana M. Brown Scholarship
Mr. & Mrs. Douglas Brown

Clara Lincoln Swan Scholarship
Ms. M. Ardis Abbott '40
Altrusa Club of Bangor
Ms. Jeanette T. Arsenault '52
Mr. & Mrs. Clifton Barrows
Mr. William Beardsley
Mr. Ralph L. Bickford'56
Mrs. Patricia A. Blake '49
Mr. John W. Bragg
Ms. Alyce M. Brommels '60
Mrs. Lynn C. Brooks '72
Mrs. Madeleine B. Brown '41
Mrs. S. Carolyn Brown '48
Mrs. Kathleen R. Brugman '57
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Mr. & Mrs. Peter K. Husson '84/'85
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Ms. Madalyn A. Jordan '57
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Mr. Guy A. Leonard '38
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Libby's Gift Shop, Inc.
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Mrs. Marcia McInnis '80
Mr. Arthur McKenzie '48
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Mr. Laurence E. Richard '56
Sr. Mary Rivers '56
Mrs. Patricia Rowe '65
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Mrs. Pauline N. Saba '60
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Mrs. Marie I. Wilson
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Ms. Elizabeth H. Wright
Ed & Peggy Youngblood '61/'64

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Ms. Virginia S. Glidden '42
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Robert M. Haskell Scholarship
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Leonard & Renee Minsky Scholarship
Mr. & Mrs. Leonard E. Minsky

Woodrow W. Cross Agency Scholarship
Woodrow W. Cross Agency

William P. Newman Athletic Scholarship
Mr. & Mrs. Frederic S. Newman

Students Benefit From Financial Aid

By Robert Caswell
Director of Financial Aid

Elsewhere in this issue you have read an article encouraging the establishment of endowed scholarships and are probably asking yourself why, with all you have heard about federal financial aid, would a college need scholarship money?

Well, the fact of the matter is that federal aid programs have never been much of a boon to the middle class and have become less so during the last ten years.

During the eighties, congressional appropriations for most of the generally available federal aid programs have failed to keep pace with the cost of living, and regulations have been revised so that what federal grant funds there are, are targeted to the most needy student.

As this has occurred, changes elsewhere in the economy have adversely affected a parent's ability to pay for the education of their children.

A recent publication of the College Board, "Trends in Student Aid: 1981 to 1991," graphically illustrates the slow growth (or lack of growth) in some generally available federal aid programs when appropriations are adjusted to reflect constant 1990 dollars.

(Appropriations in Millions)

	1981	**1991**
Pell Grants	3,830	5,174
Supplemental Grants	544	501
College Work/Study	809	573
Perkins Loans	295	150
Guaranteed Loans	3,729	5,181

Note: Guaranteed loan appropriations do not reflect loans made but only federal expenses for subsidies, claims, and administrative allowances.

Problems for middle income families created by this slow program growth were further exacerbated in the middle of the eighties by two changes in federal regulations.

The first required that Supplemental Grants be targeted to the most needy students in an aid pool and primarily to students eligible to receive Pell Grants.

For all practical purposes, this change denied middle income families any access to federal grant assistance leaving only federally supported student loans and employment as possible aid sources.

The second change occurred when Congress mandated a single need analysis system for the purpose of determining eligibility for federal financial aid.

This system, called the "Congressional Methodology," while similar to the major need analysis systems in place at the time, varied from them in one very significant aspect. It determined a student contribution based upon the student's prior year earnings. Currently it calls for a student contribution that is 60% of the student's prior year after tax income.

To understand the impact of this change requires some explanation.

Before the advent of congressional methodology, a dependent student's total family contribution was composed of a parents' contribution derived from a measure of the parents' disposable income and a student contribution of $700 to $900, the amount that a college student could reasonably be expected to save through summer employment. The reality as to just how the family assembled this contribution was left to the family.

In one case a student might decide to undertake more employment to ease the burden of his or her family. In another the parents might decide that the student should not work at all but devote himself or herself entirely to his/her academic pursuits or the student might do additional work to provide himself/herself some student life style enhancements that are not recognized by a "bare bones" financial aid budget that cannot be provided by the parents. The total family contribution that was assembled in reality was left to the discretion of the family.

With the advent of the congressional system and its relatively severe measure of student ability to pay, this flexibility was lost. In addition a message is sent to the student that it really does not benefit him/her to work.

These factors affecting middle income access to federal financial aid have played out during a period when college costs have been rising in an effort to redress revenue shortfalls incurred during the double digit inflation years of the late seventies and to keep pace with the moderate inflation of the eighties.

If all this were not enough, the late eighties and early nineties have seen a drop in the disposable income of middle income families and with it a concomitant drop in a parent's ability to contribute towards the cost of education.

For example, a family of four, with one child in college, a 45 year-old working head of household earning $32,000 a year and having a net worth of $60,000 could, in 1988, be expected to contribute $3,256; by 1990 this contribution had dropped to $2,901 and is expected to drop further to $2,471 by 1991.

All of this has led to the present plight of private colleges that attract a large number of students from middle income families.

To attract and retain students who have no access to federal grant assistance, a somewhat decreased access to need based federal loans, and an eroding parental ability to pay, these colleges have had to respond with institutional grant assistance.

Since most private colleges are not heavily endowed, these grants are in reality discounts based upon ability to pay.

This solution, while effective in the short run, cannot be sustained for long before revenues are severely affected. Once this occurs, the institution begins to experience problems in gaining and retaining a qualified faculty, a modern academic infrastructure, and eventually viability in the marketplace.

Inasmuch as it is unlikely that significant federal assistance will be available in the foreseeable future, private institutions must turn to their alumni and friends to rapidly build an endowment that will meet the needs of its students.

The largest endowed scholarship to benefit Husson students is the ***Douglas H. and Ana M. Brown Scholarship*** which annually provides assistance to both nursing and business students. Many dozens of Husson students have benefitted over the past decade from this generous fund.

One of the largest endowed scholarships at Husson is the ***R. Leon and Alma C. Williams Scholarship*** available to deserving graduates of Brewer High School who are residents of the towns of Clifton, Amherst, Aurora, Plantation #33, Osborne Plantation, Eddington, and Holden who have proven financial need.

The ***Elizabeth S. Largay Nursing Scholarship*** was established in 1984 by Professor Thomas Largay to honor the memory of his mother. It is awarded each year to a nursing student from a rural area of Maine who has successfully completed the fall semester of the freshman year.

The ***James and Mildred Judy Scholarship*** was established just ten years ago by Mildred Judy whose husband James attended Husson in the late 40's. The scholarship has been awarded each year to a deserving accounting major.

The G. Peirce and Florence Pitts Webber Scholarship, established in 1984, is awarded each year at the college's discretion to a deserving student of proven financial need.

The Fred R. Dingley Scholarship is awarded annually to a student who attended Lee Academy and who comes from Winn, Macwahock, Bancroft, Lee or Vanceboro area. Students of the Passamaquody Tribe are also eligible.

Staffer's Special Skill Sought By Navy

By Darlene MacLeod

In 1979, John DeRoche of Brewer thought he was closing a chapter of his life when he retired after 22 years from the United States Navy. But, a skill he had learned 30 years ago has put DeRoche on the Navy's priority list. According to records at the Pentagon, DeRoche - now the night maintenance supervisor at Husson - is the only available Navy personnel on the East Coast who knows how to operate a dredge.

Dredging, a process which widens and deepens channels to allow the passage of ships, was abandoned by the U.S. Navy in 1966, according to DeRoche. The last dredge to be used in a military operation was blown apart in Vietnam.

It was in March of 1991 that he received a call from Washington, DC informing him that the Navy was planning to open a dredge school and asking him to serve as a consultant. DeRoche faced a big task from evaluating possible training sites, to teaching the navy instructors, to developing training materials for what was to become a 12-week program.

The first step for the retired 1st class petty officer was to visit and evaluate the four possible sites chosen by the government. After touring bases at New River, North Carolina; New Orleans, Louisiana; Gulfport, Mississippi; and Little Creek, Virginia, he chose Gulfport to set up the first dredge school.

While in New Orleans, DeRoche had hired a local news camera crew to help him develop a training video of the dredging process which he compares to a huge, underwater vacuum.

Finding a dredge on which to train proved to be more difficult. The only Navy dredge left was laying in parts in a Davisfield, Rhode Island warehouse. Last used in 1966, the 97' x 34' vessel has been disassembled and untouched all those years. The dredge, which relies on a work boat to push it where it is needed, was picked up in pieces by a cargo ship and transported to a shipyard in Mississippi. After assembly, the 8-man dredge was towed 80 miles to Gulfport.

Husson Employee John DeRoche



Photo By Linda Eaton

Husson employee, John DeRoche, is the only available Navy personnel on the East Coast who knows how to operate a dredge.

DeRoche said that dredges and their crews can be leased from private companies but the cost can be $500,000 a day. Part of that cost includes the difficulty of getting the dredge to the site where it will be used.

In deciding to train their own personnel, DeRoche's skill and willingness to help was a crucial part of the Navy's plan. The first dredge class began on October 1, 1991. DeRoche will continue to work for the government through 1992 in evaluating and refining the training course.

Quiet and unassuming, DeRoche's Navy career took him to places such as Vietnam, the Philippines, the Far East, and to Alaska. "I dreamed when I was a teenager of being in the military," he said. "After Dow Field opened, I would lay on the roof of my house and watch the planes pass overhead. I couldn't wait to turn 18 so I could enlist. The day I joined, I knew I would stay for 20 years."

DeRoche has been married for 22 years and is the father of two children. After his retirement from the military in 1979, he took advantage of the G.I. Bill to attend Husson. He credits his courses in the business administration program with giving him the skills - both in planning and in communications - to develop and implement the Navy training course. "I was really nervous on my first trip, but everything I had learned at Husson helped me. In my courses, I learned how to organize material, how to handle people and how to speak in public. Professor Al Weymouth's class really sticks out in my mind. What I learned at Husson made it possible for me to do this job for the government," said DeRoche.

President Beardsley 'At Home' on Husson Campus

In September, President William Beardsley became the first president in Husson College history to make his home on the campus. He and his wife, Betsy, moved from their Ellsworth home into the farm house which overlooks the campus at One College Circle.

Establishing a president's home at Husson will better serve the students, according to President Beardsley. "I'm closer to the campus and able to be here for all the important social, cultural and athletic activities which occur on nights and on weekends," he said. The Beardsleys also plan to open their home to students for evenings of dinner and conversation. "We want to give students a feeling that Husson truly is their home away from home."

The house is nestled in a 10-acre section of the campus filled with meadows, former pastures, and apple trees. President Beardsley says his goal is to preserve the natural setting of that part of the campus. In addition, landscaping projects and the creation of a 1.25 mile wilderness trail cut through the pine plantation behind the residence halls both help to maintain the peaceful, country atmosphere that Husson is known for.

For President Beardsley, moving to Bangor meant leaving a part of his past behind. He and his wife were living in a house that had been given to his grandmother as a wedding present and where his mother was later born. His grandmother had married after time spent attending Shaw - now Husson - College.



"We want to give students a feeling that Husson truly is their home away from home."

President William Beardsley

The Beardsleys moved into a house that is also rich in history, more than 100 years of history. The house was part of a 550-acre dairy farm owned and operated by Earl Hillman. Prized for its large herd of selectively-bred cows, the dairy farm was eventually merged into a business owned by Hillman and a man whose name is still familiar in the dairy business today - Footman.

However, it was Earl Hillman's friendship with Chesley Husson that led to the house on the hill becoming part of what we know as Husson College. With a dream of building a modern campus, Chief Husson bought the dairy farm and surrounding acres from Hillman. In the years since the campus has been built, the house has been used as a residence for the Dean of Academic Affairs, as a Chaplain's House, and, in the last few years, as a retreat. Today, the house has new occupants and a new purpose.

Husson Names New Trustees

Husson College has announced the appointment of five new members to its board of trustees. John Boucher '66 of Amherst, NH; Robert Clough of Bangor; Sumner Lipman of Augusta; Leo Loiselle '63 of Eddington, and Lawrence Thibodeau of Presque Isle will each serve a three-year term as a trustee.

John Boucher '66 is the president and chief executive officer of Stalee Inc., a retail motor fuel business located in southern New Hampshire. Previously, he had served in management positions with Exxon Corporation for 15 years. Boucher is Exxon's Commitment to Excellence Gold Division award winner for the past eight years. He is a graduate of Husson College.

Robert Clough, M.D., is chief of the cardiovascular thoracic surgery department and director of the cardiac surgery program at Eastern Maine Medical Center. He is a fellow of the American College of Surgeons and a member of the American Medical Association, the Society of Thoracic Surgeons and The American College of Chest Physicians. Clough is a graduate of Brown University and Tufts University School of Medicine.

Sumner Lipman is a partner in the Augusta law firm of Lipman and Katz and is an active trial lawyer. In addition to his practice, he serves as a state legislator representing district 90. He is chairman of the board of Cushnoc Bank; past president of the Maine Trial Lawyers Association; a member of the board of governors of the American Trial Lawyers Association, and a founder of a crisis and counseling organization. Lipman was educated at Boston University's College of Business Administration and School of Law.

Leo Loiselle '63 is the managing partner of the accounting firm Loiselle and Beatham in Bangor. He recently received the Maine Society of Certified Public Accountants Public Service Award. Loiselle is an appointed member to the executive committee and the national board of the Institute of Management Accountants. He also serves as a board member of the Maine Forest and Logging Museum; as treasurer of the Eddington-Clifton Civic Center, and as a member of Governor McKernan's taxation committee. He is a graduate of Husson and Michigan State University.

Lawrence A. Thibodeau is an agricultural leader in Aroostook County and founder and president of the Maine Farmers Exchange. The potato sales operation in Presque Isle which he has owned since 1958 is one of the largest volume potato sales organizations in the Northeast. Thibodeau has received Distinguished Citizen Awards from the University of Maine, the Boy Scouts of America, and the Aroostook Farm Credit Service.

Guatemalan Update

By Paul Husson

In 1989, Husson Collge was selected to receive six Guatemalan students for a Junior Year Abroad experience. Nora, Liset, Angie, Elena, Mauro, and Edgar arrived in August of that year. My early impressions were that the Guatemalan students were motivated, willing to participate and be involved, warm, friendly, close knit, and above all they had marvelous senses of humor. First impressions are lasting impressions and in this case they are true impressions. Our students worked hard from the beginning. As there were widely differing levels of English ability, some had to spend more time in ICLS courses. Others were soon taking upper level business courses. They did well in both programs. They were involved in athletics, church activities, the community, and on campus. Their friendliness and warmth earned them a place in the hearts of their fellow students and with the faculty and staff.

We thought you might be interested in what they are doing now. Elena Franco is married to Chris Chapman, a NESB student she met at Husson. She and Chris are expecting their first child in January. They will reside in Berlin, New Hampshire where Chris works for a radio station. Elena is currently working for the Central Bank of Guatemala.

Mauro Godinez was married on October 31, 1991 to Kyoko Nitta, a Japanese ICLS student he met while at Husson. Mauro works for Metropolitan Bank in Guatemala City. He and Kyoko plan to reside in Guatemala. Nora Arrias works for American Airlines in Guatemala City. Her daughter was the flower girl at Elena and Chris's wedding! Angie Aragon is currently at home assisting her mother through a serious illness. Liset Olivet is working with the Peace Corps office at the American Embassy in Guatemala, and Edgar Romero is with UNICEF in Guatemala City.

Elena was in to visit recently and told us that the alumni get together about once a month in Guatemala and that their friendship which began at Husson remains an important part of their lives.

Husson's Green/White Games Held in Vinalhaven and Rockland

By Bruce MacGregor

The Husson basketball team went to Vinalhaven over the first weekend in November. Raymond Alley's former high school coach, Dennis Pratt, invited the team to the island for a green and white pre-season game.

The team drove to Rockland on Friday to catch the last ferry to the island. It was overcast, rainy, and rough during the crossing. One team member got seasick, but by the time the ferry arrived he was feeling better and ready to play basketball.

The team was met at the ferry terminal and a high school bus was waiting to bring everyone to Vinalhaven High School. For some it was a surprise to see the small island high school. However small the gym, the people had large hearts. The crowd was enthusiastic and appreciative of the close game. The green team (Brian Burrell, Corey Smith, Rich Mazurek, Shawn Thayer, Scott Nance, Ray Alley, and Brent Willoughby) won by two points.

After the game, everyone was invited to have a delicious lobster dinner in the basement of a local church. High school girls served the dinner.

Many of Raymond's relatives offered accommodations for the team to spend the night. On Saturday morning the team conducted a clinic for local students. Coach Pratt invited the team to his home for a hot dog and hamburger cookout after the clinic.

By 1:45 the team boarded the ferry for the mainland. Everyone returned with warm friendly memories of a small island 15 miles out in the Atlantic Ocean.



Pictured above (L to R): Gordon Webb, Coach MacGregor, Carmeron Webb, Dwayne Knowlton, Rich Mazurek, Brent Willoughby, Gerad Good, and Coach Warren Curuso.

On Saturday night the team headed to Rockland for its second green and white game. The white team (Jeff Shakoor, Scott Brown, Bob Campbell, Gerad Good, Dwayne Knowlton, Jake Draqutinovic and Victor Garay) got sweet revenge from the night before as they won by one point.

After the game the team was treated to a wonderful spaghetti dinner in the Rockland High School Cafeteria. The team traveled home after the dinner a bit tired but with a feeling of accomplishment and the knowledge that they had been treated to some of the finest Maine hospitality.

In Memoriam

Sister Mary Brendan Goodwin '60 died September 5 at the Motherhouse in Portland. Sister Mary Brendan entered the order of the Sisters of Mercy from St. Athanasius Parish in Rumford in 1945. After earning her degree at Husson in 1960, she earned a Master's in Business Education at Syracuse University.

She taught business at Cathedral High School and St. Joseph's Academy High School in Portland and at John Bapst High School in Bangor.

Sister Mary Brendan is survived by her brother, Peter, and her sister Ann Reagan.

George R. Kirk, Jr. '39 died June 12, 1991 in Groton, Massachusetts. George was a retired accountant with St. Regis Paper Company. His daughter, Pamela Kirk Wing, writes that "Dad was always so proud to have graduated from Husson. Even with very poor eyesight, he read every newsletter he received--word for word. He was a wonderful father, friend, and 'buddy' and is sadly missed."

Virginia Grover Bunch '36 died October 19, 1991 in Plattsmouth, Nebraska. Virginia is survived by her husband, George; daughter, Elizabeth Ann Andersen; son, Gordon Bunch; and three grandchildren.

Cyrs Named Entrepreneurs of the Year

By Sharon Mack
Reprinted with Permission
Bangor Daily News

Joseph '62 and Suzanne Cyr '65 ETE were named 1991 Entrepreneurs of the Year this week at the annual meeting of the Maine Society of Entrepreneurs.

The Cyrs received a special plaque and an inscribed silver bowl. The award was presented by former Sen. Margaret Chase Smith at the library named after her in Skowhegan.

The couple owns John T. Cyr & Sons Inc. of Old Town, the state's largest private school bus company. The business started just after World War I by Joseph Cyr's grandfather, John T. Cyr. The elder Cyr operated a livery stable until the internal combustion engine replaced the horse.

In 1922, the company carried its first Old Town school children. At the same time, the company was operating a freight service and a public bus line with service to Bangor. Its major customer was Old Town Canoe Co., for which it hauled lumber and other goods into the plant and shipped out finished canoes.

Joe joined the business in 1962 after graduating from Old Town High School in 1959 and spending two years at college. He started work as a mechanic and bookkeeper, but took over the presidency after his father died in 1967. At that time, equipment totaled 12 school buses.

"I have always said that if I was smart I'd be rich. But what I had was luck most of the time. I took things slow and adhered to the philosophy that if you couldn't pay for it, you didn't buy it, and if you didn't have the time for it, you didn't do it," Cyr said.

Cyr discontinued the trucking side of the business and devoted all his efforts to buses. Gradually, the change paid off.

In 1974, Cyr began to operate the shuttle bus service at the University of Maine. Two years later he won a contract to bus Brewer school children.

Other towns gradually came to rely on Cyr. Now the largest school bus company in Maine, John T. Cyr & Sons has 120 school buses and 25 vans.

In December 1990, the Cyrs purchased Northstar Tours. The expanded operation specialized in group tours throughout the United States and Canada, as well as charter-coach services. Suzanne Cyr is tour coordinator for Cyr Northstar Tours.

Altogether, the company employs 150 full-time and part-time workers.



Photo by Sharon Mack, Bangor Daily News

Sen. Margaret Chase Smith presented Joseph '62 and Suzanne '65 Cyr of Old Town, owners of John T. Cyr & Sons Inc., the 1991 Entrepreneur of the Year Award at her library in Skowhegan.



Bangor Daily News Photo by Marc Blanchette

The Hampden Kiwanis Club recently selected new officers including (from left) Frank Hayden, first vice president; **Gary Gilpatrick '86, secretary**; Barbara Klockson, treasurer; and Warren Brooks, president.

Husson Athletics Can Benefit From Your Trip

The Athletic Department, as a fund raiser venture, has arranged a deal with Sports Legends Travel of Boston.

The Agency has dealt with travel arrangements for years and accomodates with cars, tours, airlines, trains and cruise ventures.

Travel costs are ususally cheaper and one can call toll free 1-800-458-1313. If a person mentions Husson College and the specific team or the Athletic Department in general to which one would like to contribute, the travel agency will donate a part of the profit to the appropriate team.

Husson Grads Pass CPA Examination

Forty candidates successfully completed the CPA examination in May of 1991. Nine of the forty successful candidates were Husson alumni! Congratulations are due: Peter Davis '86, Susan Farren '87, Thomas Fidrych '84, Brent Kenneth Hartley '87, Anne Marie Romano '89, Stephen L. Spencer '90, Yousif Abdulla Taqi '90, Thomas N. Thorne '81, and Tina Marie Wood '89 for achieving this milestone in their accounting careers.

Wilson Excels

Rod Wilson '86, former Husson baseball player and N.A.I.A. Golden Glove Award winner, has experienced continued success in athletic endeavors.

Rod, who now lives in St. Stephen, New Brunswick, was named Player of the Year in the New Brunswick Senior Baseball League for 1991. He also qualified for the Canadian National Body Building Championships in Halifax in September 1992.

Warford Named To Board Of Maine Humanities Council

Pamela Warford of Bangor has been named to serve a three year term on the board of directors of Maine Humanities Council. Begun in 1976, the Maine Humanities Council supports the arts in Maine through the awarding of grant monies.

Warford is the Dean of Institutional Programs at Husson College. Previously, she had served as director of community relations at ABC, Inc.; director of marketing and public relations for The Saint Louis Symphony in Missouri, and director of the Graduate Associate Program at Washington University in Missouri. Warford has also held faculty appointments at institutions in Missouri and at the University of Maine. She also serves on the board of directors of the Bangor Symphony Orchestra. Warford is a member of the American Studies Association, the Modern Language Association; the New England Women's Studies Association, and the National Association for Women in Education.

She has a bachelor's degree from Boston University and a master's degree and a doctoral degree from Saint Louis University.

Merrill Named To Bank Board of Directors

Delmont N. Merrill '54, President Emeritus of Husson College, has continued his involvement in business, community and state affairs since his retirement from education.

He was recently elected to the Board of Directors of the Union Trust Company and Union Bankshares of Ellsworth. Merrill is currently Vice President of Merrill Blueberry Farms, Inc. of Ellsworth. He is a graduate of Husson College and holds a Master's degree and Certificate of Advanced Graduate Studies from the University of Maine, Orono. He was awarded a Doctor of Business Administration degree, Honoris Causa by Husson College in 1986.

Merrill is a member of the Ellsworth Chamber of Commerce, First Congregational Church of Ellsworth, Trustee of the Maine Coast Memorial Hospital, member of the State Blueberry Commission, Director of the Wild Blueberry Association of North America and serves on Key Bank's Economic Advisory Council. Merrill resides in Hancock with his wife, Elizabeth; they have two daughters and one son.

Husson's Annual Fund

What is it?

It is an important source of revenue which augments the college's operating budget to provide funding for capital improvements, scholarships, faculty, and staff development and equipment and materials not otherwise budgeted. It is often referred to as the funding mechanism which enables a college to enjoy a measure of excellence it might not otherwise realize. In many colleges it is 5 to 10% of overall income and along with endowment income supplements revenue from tuition.

Why is it Important?

At Husson about 90% of students require financial aid. Without the luxury of a huge endowment the college must provide a growing proportion of institutional aid for students out of operating revenue. Annual Fund dollars ease this burden for the college while directly helping students meet their financial obligations.

Major improvements such as the renovation of Kominsky Auditorium and the decorating and refurnishing of the student cafeteria and lounge in Peabody Hall are made possible only with the extra resources provided by the Annual Fund.

What are the Expectations?

The measure of a college is often the degree of success it enjoys in admissions and its Annual Fund. Major donors, corporate and foundation leaders always ask about the level of alumni participation in a college's Annual Fund. They want assurance prior to making their own financial commitments that those who know the college best are supporting it in significant numbers that show they care about their institution. The expectation is that 25-33% of alumni - at a minimum - should be supporting their college. This means that all gifts of all sizes are important.

Two years ago, Husson Trustees and administration resolved to expand and improve the Annual Fund program and in the past year, new records were set. Alumni donors increased 160%, the overall donor total increased 110%, and the dollar amount grew by 64%.

The momentum has been established and the expectations for the 1991-92 Annual Fund are high. This year the goals are $165,000 in gifts and a minimum of 800 alumni donors - well over 10% of our alumni.

A new Annual Fund Committee of 35 alumni members under the leadership of Chairman Jack Lagerquist '76 and Alumni Chairman, Greg Vermette '74, met in June to establish these goals which they are committed to reaching.

Landscaping Improvements Spruce Up Campus

Two gifts to Husson earmarked for landscaping have enabled the college to make some major improvements to the grounds around Peabody Hall and Dickerman Dining Commons. New plantings of junipers, rhododendron, spreading yews, dogwood, spirea, barberry, euonymous, sand cherry and several variety of trees now grace the campus in seven separate locations.

Fall and spring flowering shrubs were chosen for the timely attraction they add to the college's appearance while students are in attendance. A selection of annual flowers were also planted for additional color. Surrounding trees were carefully mulched after landscape fabric was applied to prevent growth too close to trunks.

The landscaping is the gift of Judson Grant, Jr., a prominent Bangor businessman and long-time friend of Husson, and the Bangor Savings Bank, a loyal corporate friend of the college. The entire community is very grateful for their generous and especially attractive gifts which we are all enjoying.





Alumni Class Agents Work for Class and College

Alumni in at least eleven classes will be hearing from one of their own members who will be contacting them in the role of class agent. Agents will be checking on current addresses to update alumni files, seeking news for class notes in the ***Ledger*** and urging their classmates to support the Annual Fund.

In an effort to expand alumni participation in the Annual Fund, the Alumni Annual Fund Committee has recommended building a strong network of class agents over the next several years. Current efforts have been targeted at classes in the 60's and earlier.

A new competition which recognizes top classes in three categories of financial support for the college has begun with class agents spearheading the efforts. Agents will encourage their classmates to do their share to help their class obtain one of the top honors by the close of the competition in June.

Those agents already at work include: Virginia Glidden '42; Bill Meucci '48; Larry Richard '56; Ralph Harvey '61; Bob Goodwin '62; Gene Nardi '63; Joyce Goodine '66; Seth Gilman '68, and Will Hessert '69.

We'd Love to Hear From You!

Alumni Competition Supports Annual Fund

In an effort to increase both the individual participation in the Annual Fund and the total dollars donated, a competition has been established among the alumni classes which will recognize leadership in three categories of support for the fund. On a new plaque already installed in Peabody Hall, the winning class numerals will be engraved on brass plates to be permanently attached there after the competition ends on June 30.

The three categories are: 1) Highest percent of participation; 2) Most dollars raised; and 3) Best overall financial support (percent of participation times total dollars). The three categories give most classes a reasonable opportunity to obtain at least one of the top spots.

Alumni will be solicited by mail and phone over the next few months. Letters from Annual Fund Chairman, Jack Lagerquist '76, Alumni Chairman, Greg Vermette '74, and class agents will be mailed before Thanksgiving. Calls will be made in two phonothons being conducted by alumni and students later in the fall and early in the spring.

Winners in the contest will be announced and recognized at Homecoming next fall.

"Sports Highlighted Homecoming '91"

This year's Homecoming paid special tribute to all the great athletes who have led Husson teams to victory. Eight former athletes were inducted into the Sports Hall of Fame and took part, along with other alumni, in the dedication of the new Sports Hall of Fame room in Newman Gymnasium. The new Hall of famers are: Harry deCastro '76; Ed Collins '71; Richard Moore '59; Barbara Allen Harris '43; Wayne Astbury '66; Barbara DeBeck Moore '57; Ishmell McKithen '77; and Karen Wardwell '75.

Rounding out the sports weekend were games pitting alumni against student athletes in baseball, men's and women's basketball, and soccer.

Seven alumni were honored with Alumni Association Awards. They are: Earl Goodyear '69; Joyce Goodine '66; Donald Alward '59; Barbara Higgins; Paul Gervais '70; Geraldine Black '69; and Richard Newcomb '80.

Alumni and their spouses also enjoyed a craft fair in Newman Gym and a reception in the Arrowhead Lounge.

Plans are already being discussed for next year's activities. We look forward to another full and exciting agenda.

Alumni Soccer Game

Alumni 8	**Varsity 5**
Alumni Roster	*Scoring*
Jordan Clark '91	
Dan Gipson '89	1 Goal
Harry DeCastro '76	1 Goal
Gabe DeCastro '77	1 Goal
Stacey DeCastro '75	4 Goals
Patrick Lewis '87	1 Goal
Roy Demello '86	
Pete Ouelette '89	
John Boucher '66	
Glen Champlin '85	
Derek King '91	
Randy Dodge '91	
Varsity Scoring	
Jason Brewer	1 Goal
Jason Hill	2 Goals
Chris Steppe	1 Goal
Gary Thompson	1 Goal

Alumni Women's Basketball Game

Alumni 51 **Varsity 52**

Alumni Scoring Leaders

Sharon Siebert '91	24 Points
Christine Hunter '91	9 Points
Carol Snowdeal '91	8 Points

Varsity Scoring Leaders

Vicki Mazerall	8 Points
Angeline Grant	8 Points



Tree Planting Ceremony



Photo by Jeffrey Berson

Present at the annual tree planting ceremonies were President William Beardsley, Betsy Beardsley, Ellen Goldstone Berson '69 ETE and Paul Husson.

Alumni Men's Basketball Game

Alumni 94 **Varsity 103**

Alumni Roster

Kevin Hansley '90	11 Points
Dana Wilson '74	4 Points
Lawrence Lotruglio '74	3 Points
Herbie Melanson '91	0 Points
Shawn Bolden '89	15 Points
Walter Edwards '76	1 Point
Rick Randall '85	6 Points
John Ferry '88	0 Points
John Predaris '66	0 Points
Chico Clark '78	0 Points
John Cuskelly '87	10 Points
Randy Harris '81	13 Points
Mark Taylor '91	19 Points
Buster Frederick '90	6 Points
Howard Thompson '77	0 Points

Varsity Leading Scorers

Raymond Alley	18 Points
Brian Burrell	14 Points
Rich Mazurek	9 Points
Bobby Campbell	9 Points
Thomas Lynch	8 Points
Gerard Good	7 Points
Scott Nancy	7 Points
Shawn Thayer	7 Points

Alumni Baseball Game

Alumni 8 **Varsity 10**

Alumni Roster	*Scoring*
Rod Wilson '86	3 RBI
Dennis Lally '89	
Jim Palmer '91	
Walter Foster '77	
Al Paradis '83	
Ken Huot '84	
Randy Harris '85	
James Campbell '90	2 RBI
George Small '87	1 RBI
Ken Spinney '85	
Jim Black '85	1 RBI
Mark Farnham '89	
Al Cloutier '80	1 RBI
Chris Kender '86	
Al Anderson '89	

Varsity Leading Hitters

Rich Mazurek	3 RBI
Bill Swift	3 RBI



Sport Photo Credits

Members of the Alumni Women's Basketball Team pictured above are Stephanie LeBel, Clara Swan, Christine Hunter, Jill MacGregor, and Eunice Sibley. Pictured at the left are members of the Alumni Baseball Squad gathered inside the dugout with former coach Red Wilson. *Photos by Heather MacLeod.*

Homecoming '91 Awards



Photo by Jeffrey Berson

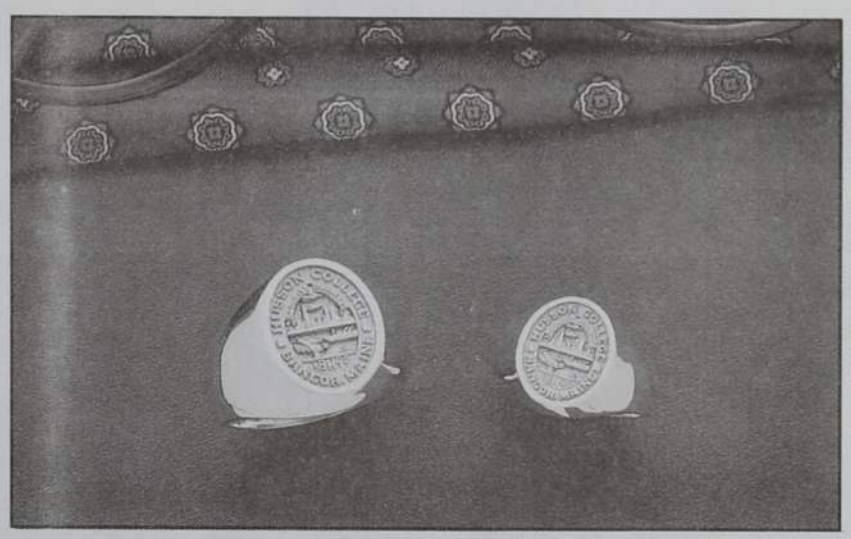
Hall of Fame Inductees included: (Front L to R:) Barbara Allen Harris '43, Barbara DeBeck Moore '57, Richard Moore '59, Ishmell McKithin '77. (Back L to R:) Wayne Astbury '66, Ned Collins '71, Karen Leach Wardwell '75, Harry deCastro '76.



Photo by Jeffrey Berson

Pictured above are Paul Husson and Alumni Association Award recipients Richard Newcomb '80, Barbara Higgins, Joyce Goodine '66, Geraldine Black '69, and Paul Gervais '70. Not present at the banquet were Earl Goodyear '69 and Donald Alward '59.

Hope to See You at Homecoming '92--September 26 and 27, 1992



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Qty

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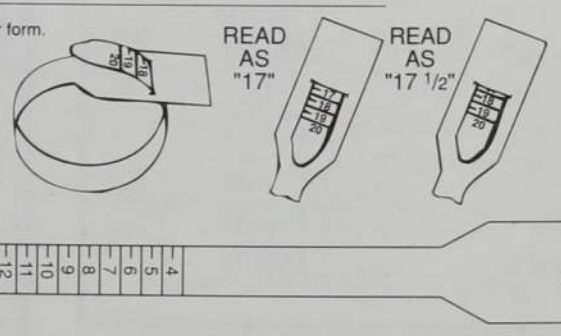
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Bangladesh Cyclone 1991...A Challenge Yet Again

By Earl J. Goodyear '69

Editor's Note: The following account of the cyclone which ravaged Bangladesh in April 1991 is adapted from a speech given by Earl Goodyear '69 at the Asian Institute of Technology in Bangkok and from a letter he wrote to the Husson Alumni Office. Goodyear is director of food aid programs for the international organization CARE. He was honored at Homecoming as the Outstanding Alumnus for 1991.

Thousands of people perished, tens of thousands of domestic animals were lost, hundreds of thousands of houses and crops on thousands of acres of land and 122 miles of coastal embankments were damaged by the severe cyclone which battered the entire coastline of Bangladesh from Satkhira to Teknaf on the evening of April 29.

The cyclone, with a core of hurricane wind, was the worst in 163 years of recorded weather in Bangladesh. The maximum wind speed, 235 kilometers per hour, was higher than that of the great cyclone of 1970 which killed an estimated 500,000 persons. The latest cyclone surged over the low-lying coastal areas and offshore islands with 12 to 20 foot waves above normal tide level leaving 7 million people suffering in its wake.

The overnight shift from development activities in the areas of maternal/child health, agriculture, water development and management, and the construction of roads and bridges to relief was rapidly undertaken by our 1500 CARE staff members who provided food, medical care and shelter to those in need. We provided more than $5 million in relief during the first five weeks and are still working on rehabilitating water systems. We have provided food-for-work resources to create employment and restore flood embankments and health teams to treat rural people still affected from the aftermath of the disaster.

Bangladesh is no stranger to the threat of cyclones. The 1990 Statistical Yearbook of Bangladesh lists 24 cyclonic storms and tidal surges for the months of April to June and 34 such incidents for the months of October to December over a period of 192 years. This year's storm was tracked for four days. According to the Director of the Meteorological Department, the shallow, funnel-shaped sea enhances the deadly tidal bore and heightens the surge which is responsible for 60 to 70 percent of deaths during a cyclone. The remaining 30 to 40 percent of the deaths are caused by flying debris.

Even with a history of cyclones to draw upon, the tragic postmortem from the recent storm is that lessons learned from the 1970 cyclone were not applied to mitigate future suffering. Following the 1970 cyclone, a plan was developed to establish 2,479 three-story cyclone shelters and a similar number of earthen shelters for livestock. In 21 years, only 300 shelters for people and 157 shelters for livestock have been completed.

Simply stated, the current Government of Bangladesh has fallen short of the mark in the initiation of basic disaster preparedness and operational principles. There is no clarity in the phasing of preparedness, relief and recovery.

Informational needs, critical for decision making and coordination, are not being met and making the maximum use of all resources, material and manpower has been relegated along political lines rather than on capabilities.

In a larger sense, the issue today is much greater than the mere thought of rehabilitation of those who have survived the disaster. The government, fortunately, now democratically elected by the people, will have to review history and change the previous outlook on disaster. The point about history is that Bangladesh has been beaten hollow by the ravages of nature. And every time a disaster has struck, efforts were quickly expended towards rehabilitation and recovery. Once that was achieved, everything went back to being normal - a term of dubious meaning - and government officials drove away all thoughts of the disaster. And then came another season of unmitigated suffering with more people dead and more relief pouring in from local and international sources.

Is Bangladesh up to the task of disaster management? History certainly indicates that a poor society, which Bangladesh certainly is, finds itself unable to hold its own against nature's fury. In light of current suffering around the world in Somalia, Sudan, Ethiopia, Kurdistan and Peru, can Bangladesh seek support from the global community for disaster mitigation? One can only hope so.

Survivors of the storm in Mognama.









Photo Credits

Photos in clockwise position. *Photo 1:* Clearing enough rubble to make room for their home, villagers in Maheshkhali rebuild their home. *Photo 2:* A little girl and her brother stand on a tree stump where their home once stood. In the background is the remains of someone's trawler that has been washed to their pond. *Photo 3:* Fishermen, ready to go back into the sea, are busy rebuilding their boats. *Photos by Shahidul Alam/Drik/CARE.*

Husson Spirit Strong in Japan

As Paul Husson found out in October, affection for and interest in Husson College is alive and well in Japan. His action-packed trip to that country included two college fairs in Tokyo and Osaka, an alumni dinner attended by 22 alum, and a visit to Bunsai Gakuen, a college which has an articulation agreement with Husson. The only Maine college represented at the fairs, Husson joined 21 other educational institutions from across the United States in promoting the benefits of international education.



Two Husson College alumni, Yuki Takahashi and Tetsuro Kosaka, worked with Paul at the college fair in Tokyo.

Paul got help at the college fairs from alumni. "I couldn't have done it without them. They bring enormous credibility and an extremely enthusiastic endorsement to what Husson College is all about," he said. Alumni Tetsuro Kosaka, president of KSK International, Inc., a multimedia communications and marketing company; Yuki Takahashi, vice president of Lloyd's of London Bank in Tokyo, and Fujio Yokoyama, a retired maritime insurance executive, also helped Paul with what he laughingly admits is his tenuous command of the Japanese language. Tetsuro and Yuki helped with the Tokyo fair and Fujio with one in Osaka.

Tetsuro and Yuki are such believers in their alma mater that they gave up a national holiday to help Paul spread the Husson message. "Sports Day" in Japan is meant to encourage family time and participation in recreational sports.

Tetsuro helped Paul on the day after the fair in his visits with agencies such as the Youth Information Center and Diamond Student Travel which promote international education.

The day that Paul visited Bunsai Gakuen there was a typhoon so strong that it shut down the Japanese railway system. He made his way to the business college where he discussed educational opportunities in the United States. Husson has an articulation agreement with the 2500-student college which prepares people for careers in the international business world.

He also had time to visit with a graduate of the International Center for Language Studies program, Juan Vidal Hernandez-Mora. The native of Spain says he is benifiting from the contacts he made at Husson which have become valuable business connections. He lives in Japan where his job is to attract Japanese business to his region of Spain. Mora is the manager of trade and industrial promotion for the region of Murcia in Spain.

Paul brought a special gift to the parents of first year accounting student and soccer player, Akihiro Ishikawa. A photo of Akihiro and two of his teammates was given to his parents who haven't seen their son in a year. "His mother cried and said he looked so grown up," said Paul. Akihiro's father, Tetsuji, is chairman of the board of Ishikawa Tekko Co., Ltd, which has a joint venture with Lemforder ZF in Brewer.

Paul's trip to Japan made new connections for Husson and renewed old friendships between the college and its ties in Japan. As the business world becomes smaller and more interdependent, these connections will be an important part of Husson's dream and its future.



Akihiro Ishikawa, a first-year accounting student and soccer player, with two of his Husson teammates. He is the son of Tetsuji Ishikawa.

Alumni Gather in Japan



Front Row: Naohiko Takeuchi '85. Second Row L to R: Kyoko Nitta '90, Rika Sugiyama '90, Yumiko Shinoda, ICLS, Noriko Nishiyama '89, Mayumi Aoyado '88, Junko Ioya, ICLS, Mayumi Ichikawa '88. Third Row: Yasunobu Kemmochi, ICLS, Michi Takahashi '81, Nozomu Nakamura '93, Tetsuro Kosaka, MSB '86, Yuki Takahashi '86, Takeshi Nakaura '90, Fourth Row L to R: Futoshi Hashigami , MSB '91, Satoshi Mizuno, ICLS, Shizuo Okano '87, Paul Husson, John Lander, Former ICLS Faculty, Tatsuhiko Omata '86, Yasutaka Yamada '88.

Husson Athletic Association Memberships

Memberships in the Husson Athletic Association are available for Alumni at a discount price.

Single Membership	$110.00
Family Membership	$140.00
Senior Citizen Single Membership	$105.00
Senior Citizen Family Membership	$130.00

Membership entitles use of the Newman Center facility which includes racquetball court and tennis courts, sauna, exercise machines, weight room, Olympic-size pool, and the gymnasium on a year round basis for one inclusive price.

Gorham Station On the Right Track to Success

By Eric Moody
Edited With Permission From
Southern Maine Business Digest

A hundred years ago, people used to leave Gorham Station to go somewhere else. These days, they tend to leave wherever they are to get to Gorham Station. As owner Mike Colerick '67 puts it, "We're a destination restaurant."

The station itself was built in the late 1880s and served as Gorham's transportation hub until the early 50s. Since then, the building has been everything from a repair shop to a furniture warehouse. Today, in its restored and remodeled state, the restaurant features memorabilia from Southern Maine's railroad heyday and an atmosphere of untrendy popularity.

On a typical night, the restaurant tallies about 120 customers--"covers" in restaurant lingo. Yet, although the restaurant had always enjoyed a good reputation since it opened in February of 1980, says Colerick, it was in a slide when he and his wife, Sandra, acquired the operation in November of 1985.

"At that point," says Mike, "the restaurant was going on a downhill turn. I don't want to tell you that the last guy that ran it didn't do a good job. He ran it absentee and that's a mistake."

In dramatic contrast, the "new" Gorham Station is very much a hands-on operation. On Friday and Saturday evenings, for example, both Mike and Sandra "work the door," greeting people, quoting waiting times, seating parties, and generally roaming the floor, checking things from table to table. Measured by sales figures or by the volume of repeat business, their hands-on management has translated to hats-off success.

The establishment has shown a 38 percent increase in annual sales since the couple assumed ownership. Per-person check averages have jumped from under $15 to over $20 for dinners, and from about $4.85 to $7.00 for lunches. Those numbers are the result of a lot of work, much of it focused on a positive turn-around in the restaurant's work environment.

The employees praise the Colericks for the positive atmosphere they've created at the restaurant. Steve Wills, who has been cooking at Gorham Station for eight years and was promoted from first cook to head chef when the Colericks took over, feels that the restaurant deserves its current good favor. And both he and first cook, Hank Traver, describe the operation as being "first-rate."

"I don't think we put any fear into anybody," says Mike, "but I do think we instill an attitude that quality is very important. Don't rush the food, don't cook the food too long. Make the food very presentable."



Mike Colerick '67 and his wife, Sandra, at their popular restaurant, Gorham Station.

Coupled at the Station

Sandra Colerick has been doing the bookkeeping for the restaurant from the beginning. Originally, that was to be the extent of her involvement in the operation, and for only the first two years. But almost from day one, she's been doing that and greeting customers at the door, making Gorham Station's owners a husband and wife management team.

"I said I really would prefer to be behind the lines doing the bookkeeping," says Sandra. "I was scared, really." After more than five years of working with customers, though, she describes herself as being comfortable in the role. "You get to know the people," she says. "There are a lot of regulars."

Mike had worked in restaurants and lounges when going to college. In 1972, he went to work at the Eastland Hotel as a part-time bartender in the Tavern Lounge. "Part-time ended up to be about 35 to 40 hours, plus what I was doing on the road as a salesman for someone else." When the Sheraton hotel was opened in South Portland, he was made the head bartender there. Years later, he began working for John Martin, the noted Portland restauranteur, and helped open Martin's restaurant in Waterville. He became manager of the Merry Manor restaurant in South Portland, then general manager of John Martin Enterprises, which managed six restaurants.

Mike later had a false start in the fast-food Mexican restaurant venture with a handful of colleagues. The start-up chain's only profitable location was in Faneuil Hall in Boston, says Colerick. He admits that he was out of his element in dealing with the high turnover and other challenges of the "quick service" market. He began looking in the southern Maine area for the type of restaurant operation he already knew how to operate profitably.

When John Martin found out that Colerick was in the market for a restaurant, he approached him with a deal: The owner who was then at Gorham Station wanted to sell out. Martin would invest in the building if Colerick was interested in running it. The two struck a deal, and since then, the Colericks have been leasing the building from Martin.

Return Trips

Gorham Station has a solid base of customers who keep coming back for more, a key to continued success, especially during a recession. "I can't tell you how many repeat customers we have by numbers, but I can tell you by faces and names," says Mike. "We do a lot of repeat business."

The majority of people, Colerick ventures, come from within a five-mile radius--Gorham, Buxton, Standish. The next 20 to 25 percent come from within a ten-mile radius. "We even get people from Lewiston-Auburn and Biddeford-Saco," he adds.

"What's important is coming in and enjoying your experience." says Mike. A person who has just dined should hit the restaurant parking lot thinking, "Not only was the food good, but the person who gave me the service was very, very nice."

"You just have to be very flexible," Colerick suggests. "You have to be willing to do what the customer wants. Obviously, you can't make everybody feel that they're at home," admits Colerick, "but the intention is to do that." Making a customer feel at home at Gorham Station sometimes means indulging in a bit of nostalgia. After all, the same person who's waiting for her dessert could have been waiting in the same spot forty years ago for a train.

"We get a lot of people in here that used to take this railroad. And they like to tell you that: I come in here and I remember sitting over here waiting for the train. Yeah, they want to tell you that, and they want you to listen. And," adds Mike, "I enjoy listening."

Nursing Internship

By Monica M. Collins

Twenty nursing students participated in nursing internships this summer, both in and out of the state of Maine. The internship experience plays a role in helping students feel more confident in the practice of nursing and increases their organization skills. Many students are so happy with their internship that they seek employment at the same clinical site after graduating from college.

The summer of 1991 was the first time that students worked in the intensive care unit of Eastern Maine Medical Center. Other clinical sites where students were placed included Mayo Regional Hospital in Dover Foxcroft, Sonogee Estates in Bar Harbor, Waterville Osteopathic Hospital, Penobscot Valley Regional Hospital in Lincoln, Concord Hospital in Concord, New Hampshire, Southern Maine Medical Center in Biddeford, and North Carolina Baptist Hospital in Winston Salem, North Carolina.

The internships in rural areas of Maine are supported, in part, by the Katahdin Area Health Education Center.

Senior nursing student, Deborah Hoover, was selected to participate in the Rural Health Project, a federally funded program sponsored by the University of New England in Biddeford. Hoover spent the summer working at Franklin Memorial Hospital in Farmington and received a $2,000 stipend from the Rural Health Project.

Making the World A Cleaner Place To Live

This fall, Husson College developed a series of thirteen television public service spots highlighting things we all can do to help the environment. The 60-second spots, which can be seen during WVII-TV news broadcasts, feature six Husson students: Teresa Jackson, broadcasting; James Jasper, broadcasting; Matt Redstone, accounting; Darren Stavnesli, broadcasting; Sheila Waycott, court reporting, and Shelley Young, accounting. The spots were filmed at the WVII studio.

If you care about the Earth we all share, the following tips will give you some ideas on ways to start reducing the amount of waste and pollution created every day. Some of the tips are easy, others take some effort. But all are worth it. Join us at Husson in making the world a cleaner place to live.

10 THINGS YOU CAN DO

1. Recycle Newspapers.

It takes more than 500,000 trees to make our Sunday newspapers every week. Recycling paper takes up to 50 percent less energy than making new paper and reduces related air pollution by 95 percent. If we recycle even one-tenth of our newspapers, we'll save 25 million trees every year.

2. Stop Using Styrofoam.

Did you know that we make enough styrofoam cups each year to circle the Earth 436 times? Since it's completely non-biodegradable, those styrofoam cups will probably be sitting on the Earth's surface 500 years from now. The best thing you can do is to avoid using styrofoam and use recyclable products instead.

3. Choose Products With Little Packaging.

One out of every 11 dollars that you spend on food goes for packaging. For example, we throw away 2.5 million plastic bottles every hour and, every year, roughly 5 million tons of plastic packaging ends up in our landfills. Look for food and products that come with the least amount of packaging necessary.

4. Start In Your Kitchen.

Your kitchen is a good place to start a program to reduce waste. You can store foods in reusable containers instead of wrapping it in aluminum foil or plastic wrap. Keep washable cloths or sponges to wipe up spills instead of reaching for a paper towel. Clean your kitchen with non- toxic ingredients such as ammonia and water.

5. Get the Best Gas Mileage.

Americans drive their cars more than a trillion miles every year and each car gives off 20 pounds of carbon dioxide for every gallon of gas it uses. You can help by keeping your car tuned up. If 100,000 car owners started getting regular tune-ups, more than 90 million pounds of carbon dioxide could be kept out of the air every year.

6. Baby Your Baby with Cloth Diapers.

Disposable diapers take up to 500 years to decompose in landfills and we throw away 18 billion of them each year. That's enough to stretch to the moon and back seven times. In addition, it takes one billion trees every year plus 75,000 metric tons of plastic to make disposable diapers. Cloth diapers are a good alternative and cost less, too.

7. Recycle Motor Oil.

Experts estimate that 40 percent of the pollution in America's waterways is from used motor oil. A single quart of used oil can pollute 250,000 gallons of drinking water and just one pint of used oil can create a poisonous oil slick an acre in diameter. You can help to stop this problem by taking your used motor oil to a recycling center.

8. Use Less Water.

A standard shower head uses 5 to 7 gallons of water per minute so even a 5-minute shower can use 35 gallons. By installing a low-flow shower head, you will reduce the water and energy used in your shower by roughly 50 percent. If 100,000 families installed low-flow shower heads, we would save 1.4 billion gallons of water every year.

9. Take Care of Your Furnace.

If your home heating system is not running efficiently, 30 to 50 percent of the energy it uses is wasted. One simple thing you can do is to have your furnace tuned up. If you have an oil furnace, you'll save about 60 gallons with every tune-up. For every 100,00 families, that's a savings of 6 million gallons of precious oil.

10. Try to Eat Low on the Food Chain.

This one sounds tougher than it is. If Americans ate just 10 percent less meat, the savings in grain and soybeans could feed 60 million people - the number of people who starve to death, worldwide, each year. To produce one pound of beef, we need 16 pounds of grain and soybeans and 2500 gallons of water. Give up a few steaks or burgers every month and make a real difference.



Photo by Darlene MacLeod

Darren Stavnesli '92 shows how easy it is to recycle aluminum cans and plastic bottles at Doug's Shop 'n Save.

Air Guard Unit Changes Command

The Bangor-based 101st Air Refueling Wing of the Maine Air National Guard welcomed a new leader Sunday, when Col. Wilfred Hessert assumed command.

Hessert succeeds Brig. Gen. Nicholas Eremita, who had held the post since 1987. Eremita will become chief of staff of the Air Guard, based at Camp Keyes.

"The changes that we're making today will mark our way into the 21st century," said Brig. Gen. Nelson Durgin, adjutant general of the Maine National Guard, at the morning ceremony. Durgin who was promoted to his position just two months ago, made the appointment.

The day did not pass without speculation about the role of the U.S. defense in shifting global political winds. In his parting speech, Eremita urged the guardsmen, standing before him at attention, "do not be fooled" by talk about a resulting peace dividend and a new world order.

"Remember your mission," said Eremita. "You are American men and women of the fighting military. You are prepared to go to war."

But the changes in other parts of the world, particularly the waning of Communism, have wrought all-too-present realities for the American military.

Hessert, after assuming command, acknowledging those realities, among them Air Force cutbacks and the recent stand-down from 15 years of round-the-clock nuclear alert status, he told reporters, 32 formerly full-time guardsmen—air-crew members and maintenance workers—were receiving less duty time.

But he called the stand-down "a tribute to our work all these years."

He said he believed that the Bangor base was "very secure" from elimination because of its eastern location. Despite the changes in the Soviet Union, the political climate in many parts of Eastern Europe was still unstable and the threat wasn't "completely gone."

Col. Wilfred Hessert '69



Bangor Daily News Photo

Hessert, 49 a Bangor native, was vice wing commander before being promoted to his new post. He entered the Army out of high school and enlisted in the Air National Guard in 1964 after spending time in college. While in the Guard, he has earned a bachelor's degree from Husson College and a master's degree from Auburn University. He is a command pilot and has received numerous awards.

As he assumed his new post, Hessert praised the guardsmen as "part of a proud tradition of over 300 years of militia service that has repeatedly proven itself."

Class Notes

1930's

Aphrodite Floros Sarelas, M.A. ACSW '37 was in to visit recently. Aphrodite is very involved in International Education. She is president of the Chicago Fulbright Alumni Association, works with the Fulbright Mentor Program, serves on the Board of Trustees of a college in Athens, Greece and with the Council of International Programs at Loyola University of Chicago. She somehow finds time to operate her own consulting business.

Aphrodite and her family reside in Chicago.

Erma Littlefield Rich '37 and her husband, Avery, were in for lunch in August. They are both retired and reside in Durham, New Hampshire. Avery is plant pathologist and does have office hours once a week at the University of New Hampshire where he taught for many years.

1940's

William Meucci '48 is president and owner of the Family Fun Lanes bowling center on Hildreth Street in Bangor. Bill's son, Andy, manages the lanes.

Bill and Andy were the subject of an "In the Spotlight" feature by Carroll Astbury in the ***Bangor Daily News***.

1950's

Richard Sperry '53 ΜΣΧ was named a Paul Harris Fellow by the Washburn Rotary Club in August. He was honored for his commitment to the goals and purposes of the Rotary Foundation.

Richard and his wife, **Shirley St. Germaine Sperry '53**, reside in Washburn. They have two sons, Michael and Patrick, and two grandchildren.

1960's

Leo Loiselle '63 has been awarded the Public Service Award by the Maine Society of Certified Public Accountants. Leo was honored for his many hours of service to local, state and national organizations.

Paul Bunyan Basketball Tourny January 10 - 11, 1992

Leo is managing partner of Loiselle and Beatham of Bangor.

Gordon Buzza '69 has been promoted to assistant vice president in The Private Bank according to a recent announcement by Casco Northern Bank officials. Gordon administers trusts, agencies and employee benefit accounts.

Gordon is active in scouting and is very involved in community work in Presque Isle. He and his wife, Charlene, and their children reside in Presque Isle.

Col. William Hessert '69 became wing commander of the 101st Air Refueling Wing of the Maine Air National Guard located in Bangor. Col. Hessert succeeded Brig. General Nicholas Eremita, who had held the post since 1987.

Will and his wife, **Marion Roberts Hessert '60**, and family reside in Bangor.

1970's

Donna Sturgeon Conary '77 and her husband Danny are pleased to announce the birth of their son, Shane Jeffrey, born on October 4 at EMMC in Bangor. Donna and Danny also have a daughter, Dawn 11 years old, and a son, Troy 5. The Conarys reside in Old Town where Donna is a full-time homemaker and also works part-time evenings as a cashier at Shop 'N Save.

Alumni Cruise March 7 - 14, 1992

Lt. CMDR. Lenard E. Duffy '77 TKE recently graduated from the Naval War College, Newport, RI.

During the ten-month course, Lenard studied the elements of strategy and policy, defense economics and decision making, and the effective employment of naval forces. His curriculum included seminars, lectures and individual research projects that served to prepare him for assignment to a higher level command and management position.

Ronald Gilbert '71 ΤΕΦ operates Gilbert's Sports Cards on the Waterville Concourse. He sells sports cards, binders and other related items in his shop.

Romeo Parent '70 ΜΣΧ recently earned his Master's Degree in Public Administration from the University of Maine at Presque Isle. Romeo is the manager of the St. John Health Center and L'Acadie, a residential facility for the mentally retarded, both of which are located in Van Buren. Romeo is very involved in professional and civic affairs.

He and his wife, Diane, and daughter, Kate, reside in Caribou.

Vaughn Bouchard '74 has been promoted to the position of senior accountant for Georgia Pacific's Eastern Wood Products Manufacturing Division in Millinocket. Vaughn has been with the company for seventeen years.

Wayne Kennard '74 is director of human resources for McCain Foods, Inc. He is responsible for personnel at plant locations in Presque Isle, Easton, Clark, South Dakota, and Otheloo, Washington. Wayne holds the PHR designation as a professional in human resources.

He and his wife, Judy, reside in Presque Isle.

Robert Norris '75 MSB '81 has joined Fleet Real Estate Funding Corporation as Senior Vice President, New England Region. Bob will be responsible for directing mortgage banking operations in the New England Region, providing support for loan referrals throughout New England and starting centralized mortgage loan processing in the region.

Bob is a vice chairman of the Maine Bankers Association Legislative Committee, a director of the Credit Counseling Center, Inc., and a trustee of the New England School of Banking.

Bob and his family reside in Hampden.

Ed "Ollie" Oliver '71 ΚΔΦ and his wife, Carrie, are pleased to announce the birth of their daughter, Lindsey Jean, born July 16.

Admissions Open House March 21, 1992

1980's

Michiyuki Takahashi '80 is Chief of Marketing and Sales for Summit Shipping Agencies Ltd. Summit is a general agent for the United Arab Shipping Company.

Michi and his wife, Yuka, have a son, Dan, and a daughter, Anna.

Lise Morrow Williams '81/ '83 and her husband Tommy are pleased to announce their new daughter, Colette Marie born July 31, 1991.

Lise and Tommy reside in Cleveland, South Carolina.

Lisa Farwell '88 ETE and **Fred Johnson '88 MSC** will be married October 5, 1991 in Westbrook. Lisa is manager of Landsdowne Leasing Company, and Fred is a bank examiner with the State of Maine, Bureau of Banking.

Lisa and Fred will reside in Westbrook.

Johnson Bello '82 writes that he is on the faculty of the Federal Polytechnic in Nasarawa, Plateau State Nigeria. He has applied for a sabbatical which he wishes to spend in the U.S. Johnson has his Master's degree from Oklahoma State University.

George Leakos '82 has been named loan officer at the Orono branch of Bangor Savings Bank. George and his family reside in Bangor.

Jodi Sheppard '82 and Harold Turner are engaged. Jodi is employed by Downeast Business Service at the James River Corporation. Harold is employed by Sebec Lumber Company. Jodi and Harold plan a November wedding.

Michael Ikeagwuani '83 is currently on the faculty at the Federal Polytechnic in Nasarawa, Plateau State, Nigeria. He writes that they are adding word processing and court reporting courses to their curriculum. Michael would like to have a list of publications, periodicals, texts and the like which would be useful to them in their programs. His address is P.O. box 226, Nasarwa LGA, Nasarawa, Plateau State, NIGERIA.

Behrooz Salim '83 MSB is the owner of RIO, a sportswear manufacturing company, in Los Angeles. He informs us that he is engaged.

Roy Buitrego ΚΔΦ and his wife, Rachel, are pleased to announce the birth of their daughter, Alexa Nicole, born July 14.

Lt. J.G. Gilbert Smith '88 MSB is stationed at the Naval Air Station in Sigonella, Italy, Gilbert joined the Navy in 1979.

Robert Berg '85 and his wife, Hedda, have a new daughter, Alison. Bob and his family reside in Corinna.

Class Notes

Melissa Dodge Amoroso '85 and her husband, Jeff, wish to announce the birth of their son, Eric John Amoroso, born Ocotober 18, 1991.

The Amorosos reside in Newport.

Kurosh Mo'Assessi '82 has started his own company, Arya International Trading and Consulting in Walnut Creek, California. His company is involved in import/export and in financial consulting and accounting specializing in U.S. Taxation. Kurosh completed his MBA at Golden Gate University in San Francisco after graduating from Husson. He also has earned a certificate of completion from the Graduate School of Management in International Studies at UCLA.

Kurosh writes that he hopes to visit Bangor next summer to see old friends.

Commencement May 9, 1992

Gary Gilpatrick '86 was recently elected secretary of the Hampden Kiwanis Club. Gary and his wife, Holly, operate the Hampden Funeral Home.

Elizabeth Goodwin '87 is sales correspondent of Georgia-Pacific's Northern Paper Division in Portland. She will work with the coated paper group coordinating customer orders.

Richard "Jay" Moore '87 and Nancy Moore were married June 29 in Ogunquit. Jay is a business teacher and coach at Wells-Ogunquit Community High School. Nancy is an underwriter at Liberty Mutual Insurance Company. Jay and Nancy reside in Moody.

Duane Graves '88 TKE has been appointed to senior accountant by Laeger, Ade and Associates of Bangor. Duane resides in Hermon.

Michelle Fortier '89 and Paul Fickett were married August 17, 1991 in Guilford. Michelle is currently studying medical radiography at Eastern Maine Technical College. Paul works for Briggs, Inc. and also attends EMTC.

Michelle and Paul reside in Bangor.

Todd E. Gray '88 MSB has joined Bar Harbor Banking and Trust company as Vice President and Trust Officer. Todd will also manage the bank's new Bangor division office of the Trust Department.

George Chrystman '89 was in to visit in August. He is currently working on a Master's Degree in Computer Science at the University of Maine.

1990's

Lisa Lagasse '91 ΚΛ is with William Beaupre Court Reporting Agency in Boston and Salem, Massachusetts.

Janet Farren '90 and Stephen Tibbetts are engaged. Janet is a nurse at Mercy Hospital in Portland. Stephen is employed by Lucas Tree in Portland.

Janet and Stephen plan a May wedding.

Homecoming September 26 & 27, 1992

Lea Ellen Williams '90 and Tracy Lundin were married May 18 in Milo. Tracy is a senior airman in the USAF. Lea and Tracy reside in Tacoma, Washington.

Susan McDermott '91 MSB has been named manager of the Central Maine Medical Center Pharmacy. Susan resides in Topsham.

Carol Quint '91 is working part time for the magazine *Maine Women*. She is also owner of Maine-ly Resumes.

Portland CED students will remember Carol as the Office Manager as well as being a fellow student.

Karen Rossbach '91 has joined the professional staff of the Bangor office of Berry, Dunn, McNeil and Parker.

Lana Sherman '91 and Paul Desmond are engaged. Lana is attending the University of Maine at Presque Isle. Paul is employed by the National Starch and Chemical Company.

Lana and Paul plan a November wedding.

Beverly Cataldo '90 and **Hope Holyoke '90** are teaching full-time at Beal College in Bangor. In addition to working at the University of Maine, **Kim Merriam '90** *and* **Lisa Lyons '90** are teaching part-time at Beal College.

Phil Dominquez '91 is working at Tandy International in Fort Worth, Texas.

MARCH 7 - MARCH 14, 1992

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